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| **Business Administration and Management, AS** |
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**Purpose**The Associate in Science (AS) in Business Administration and Management program prepares students for further education and for careers in entry level supervisory positions in a variety of organizations. In addition to general education coursework, the content is comprised of a broad-based business curriculum with emphasis on selected theories of management and decision making and the knowledge and understanding necessary for managing people and functions.**Program Structure**This program is a planned sequence of instruction consisting of 60 credit hours in the following areas: 24 credit hours of General Education Requirements, 27 credit hours of Program Requirements, 7-9 credit hours of Specialization Track Requirements, and 0-2 credit hours of Electives.The Business Management specialization track consists of 7 credit hours in courses such as Accounting and Small Business Management. A degree in Business Administration and Management can prepare you for a career in project management, team management, information management or operations management.The Entrepreneurship specialization track consists of 9 credit hours in courses related to entrepreneurship, small business management and starting a business.  Students will acquire a comprehensive set of skills that prepares them for working in either their own start-up or large established organizations across a variety of industries.The Risk Management and Insurance specialization track consists of 9 credit hours in courses related to the insurance industry.  Students who successfully complete the three insurance courses as part of their Business Administration and Management AS program of study will receive licenses 2-15 (Health & Life), 20-44 (Personal Lines), and 4-40 (Customer Representative) exam-free after they graduate with their AS degree.  Risk Management & Insurance positions include Customer Service Agent, Agent or Broker, Account Manager, Independent Agent, Claims Adjuster, and Underwriter.The Small Business Management College Credit Certificate (CCC) and the Business Development and Entrepreneurship CCC are comprised of core courses in the AS Business Administration and Management degree.  These certificates can be earned before the student has earned the AS Business Administration and Management degree.**Course Prerequisites*****Many courses require prerequisites.*** Check the description of each course in the list below for prerequisites, minimum grade requirements, and other restrictions. Students must complete all prerequisites for a course prior to registering for it.**Graduation Requirements**A grade of "C" or better must be earned in all Program Requirements and Specialization Track Requirements. Students must fulfill all requirements of their program to be eligible for graduation. Students must indicate their intention to attend commencement ceremony by completing the Commencement Form by the published deadline. |
| **General Education Requirements: 24 Credit Hours*** [ENC 1101 - Composition I](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [ENC 1102 - Composition II](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) (Recommended: Technical writing concentration) **3 credits**
* [ECO 2013 - Principles of Macroeconomics](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [ECO 2023 - Principles of Microeconomics](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* General Education Core Social Sciences (Students required by F.A.C. 6A-10.02413 to demonstrate Civic Literacy should take AMH 2020 or POS 2041) **3 credits**
* General Education Core Natural Sciences **3 credits**
* General Education Core Mathematics (Recommended: [MAC 1105](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt930" \t "_blank) or [STA 2023](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt2551" \t "_blank)) **3 credits**
* General Education Core Humanities **3 credits**

**Program Requirements: 27 Credit Hours*** [ACG 2021 - Financial Accounting](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [BUL 2241 - Business Law](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [CGS 1100 - Computer Applications for Business](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [GEB 1011 - Introduction to Business](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [FIN 2001 - Business Finance](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [MAN 2021 - Management Principles](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [GEB 2430 - Ethics in Management](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [MAR 2011 - Marketing](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [MTB 1103 - Business Mathematics](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**

**Specialization Track Requirements: 7-9 Credit Hours** **Choose one track:** **Business Management Track (7 Credit Hours)*** [ACG 2071 - Managerial Accounting](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt749" \t "_blank) **3 credits**
* [SBM 2000 - Small Business Management](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt3569" \t "_blank) **3 credits**
* [GEB 2930 - Special Topics/Capstone-Business](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt5789" \t "_blank) **1 credit**

**Entrepreneurship Track (9 Credit Hours)*** [ENT 2000 - Introduction to Entrepreneurship](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt3410" \t "_blank) **3 credits**
* [ENT 2012 - Entrepreneurship Management](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt9321" \t "_blank) **3 credits**
* [SBM 2000 - Small Business Management](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt9170" \t "_blank) **3 credits**

**Risk Management & Insurance Track (9 Credit Hours)*** [RMI 2110 - Personal Insurance](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt2671" \t "_blank) **3 credits**
* [RMI 2212 - Personal Business and Property Insurance](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt2655" \t "_blank) **3 credits**
* [RMI 2662 - Introduction to Risk Management & Insurance](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt515" \t "_blank) **3 credits**

**Electives: 0-2 Credit Hours*** [ENT 2000 - Introduction to Entrepreneurship](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [ENT 2012 - Entrepreneurship Management](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [GEB 1949 - Business Internship I](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **3 credits**
* [SLS 1301 - Career and Educational Exploration](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **1 credit**
* [SLS 1350 - Employability Preparation](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **2 credits**
* [MAC 2233 - Calculus for Business and Social Sciences I](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1) **4 credits**

**OR**[STA 2023 - Statistical Methods I](http://catalog.fsw.edu/preview_program.php?catoid=15&poid=1410&returnto=portfolio&in_portfolio=1" \l "tt8079" \t "_blank)**3 credits** * Any 1000-4000 level course with a prefix of: ACG, BUL, CGS, CIS, CNT, COP, CTS, ENT, FIN, GEB, HFT, ISM, MAN, MKA, MAR, MNA, MTB, QMB, RMI, SBM, SLS, or TAX

**Total Degree Requirements: 60 Credit Hours** |