

FINANCING CORPORATION

Agenda Florida SouthWestern State College Financing Corporation (the "Corporation") Thomas Edison (Lee) Campus – President's Conference Room I-223 January 21, 2020 4:00 p.m.

I. Public Comment

II. Vote to Take Action On

1. Approval of the minutes for the October 15, 2019 meeting. Presenter: Mr. Webb (Page 2)

III. Information Only

- 2. Third Quarter Financial Statements. Presenter: Kathleen Porter (Page 3)
- 3. LightHouse Commons Updates. Presenter: Mark Lupe
- 4. Update on LightHouse Commons Consultant. Presenter: Gina Doeble

Board Members' Comments

President's Comments

Adjournment



FINANCING CORPORATION

Minutes

Florida SouthWestern State College Financing Corporation Thomas Edison (Lee) Campus – President's Conference Room I-223 October 15, 2019 4:00 PM

The Florida SouthWestern State College Financing Corporation met in Lee County, Florida, on October 15, 2019. Mr. Webb, Chair called the meeting to order at 4:04 p.m.

| Members Present: | Eddie Webb, III, Chair Jeffery Allbritten, Corporation President Mark Lupe, Secretary Gina Doeble, Treasurer Randall Parrish, Jr. William "Dennie" Hamilton Mary Lee Mann Tristan "Tris" Chapman John Noland |
|------------------|--|
| Absent: | None |
| Others Present | Kathleen Porter |

Others Present: Kathleen Porter Susan Marcy Valerie Miller (Recorder)

Public Comment: None

Vote to Take Action On:

Agenda Item #1- Approval of Minutes - Regular Meeting held on August 13, 2019.

MOTION by Mr. Noland; to approve the minutes of the regular meeting on the August 13, 2019; seconded by Mr. Chapman. Approved unanimously.

Information Only:

Ms. Porter, reviewed the 2nd quarter financial reports with the Board.

Board Comments:

Mrs. Mann inquired about phase 2 of student housing. Dr. Allbritten reports a consultant would be hired to help the College to determine if we should undertake phase II. Dr. Doeble will provide an update at the January 2020 meeting.

FSW Financing Corporation – Minutes August 13, 2019 Page **2** of **2**

President Comments:

- Our Vice Provost, Christine Davis has accepted a new job out of state and will be leaving the College at year end.
- The College had made changes in its insurance benefits for employees. The new policy that is being offered is a Health Savings Account (HAS) plan. It will be more affordable for employees who are covering dependents. The College will match our insurance consortium and provide employees with money to be placed into their HSA account each pay period. For those who wish to continue with the Cadillac plan, there will now be a \$100 monthly premium. The HMO plan remains unchanged.
- June Hollingshead will be retiring in December 2019.
- The Chancellor visited the Thomas Edison "Lee" Campus and the visit went very well.
- The College is ending its relationship with the contracted lobbyist. In addition, Matthew Holliday has left the College's employment. The Commissioner of Education will serve as an advocate for the legislative issues impacting the Florida College System.
- Enrollment is up 1.8 in FTEs.
- The remodel for the Barbara B. Mann's Office space, additional bathrooms, President Club and Commodore Club is completed.
- First basketball game of the season is on November 1, 2019.
- Woman's volleyball is doing well.
- Lease ending with Charlotte County Airport Authority on October 29, 2019.
- FGCU is holding some of their classes on the Charlotte Campus. There is a good partnership with FGCU.
- Pickle ball is doing well; courts full most of the time on the Charlotte Campus.
- Crowther Roofing has sponsored the naming of the Arena floor. The floor was updated with the sponsorship, a large buc-head, and new color edging the floor.
- There are plans to bring some well know artist to the Arena. An announcement will go out as soon as contracts are finalized.

Adjournment – The meeting was adjourned at 4:42pm.

Dr. Jeffery S. Allbritten Corporate President Board of Directors Mark Lupe, Secretary Board of Directors

Date

Date

Agenda Item No .:

| Florida So | outhWestern Star Agenda | te College Financing Corporation Item Summary | | | | | | |
|--|---|--|--|--|--|--|--|--|
| M | Meeting Date: 1/21/2020 | | | | | | | |
| 1. Title: Florida SouthWes Investment Summary | stern State College | Financing Corp 3rd Qrt. Financial Statements and | | | | | | |
| 2. Action Requested/Purpo | ose: Informtion Only | y . | | | | | | |
| 3. Fiscal Impact: 🗌 Yes | S 🗌 No 🛛 X M | N/A | | | | | | |
| 4. Funding Source: | Amount: \$ | | | | | | | |
| 5. Administration Recomm | endation: | | | | | | | |
| 6. Agenda Item Type: | | 7. Requirement/Purpose (Include Citation) | | | | | | |
| Action Item Consent Agenda X Information Only Board Requested Information | Consent Agenda | | | | | | | |
| 8. Background Information | :: | | | | | | | |
| Table 1 – The Statement of Net P basis of accounting and presents | Position reflects the ass the financial position a | ets and liabilities of the Financing Corporation using the accrual t a specified time. | | | | | | |
| Table 2 - The Statement of Rever the Financing Corporation and is the year. | nues, Expenses and Ch provided to show the re | nanges in Net Position is used to evaluate the financial position of eader how the net assets are increasing or decreasing throughout | | | | | | |
| Table 3 - Compares the actual so funds for the current fiscal period. performing in relation to its curren | It is provided to give t | rating and housing funds to the budgeted sources and uses of he reader an indication of how the Financing Corporation is | | | | | | |
| Requested by: | | | | | | | | |
| Funding Verified by: | Funding Verified by: Vice President, Administrative Services | | | | | | | |
| Approved for Agenda by: | President | free | | | | | | |
| | | | | | | | | |



TABLE 1 STATEMENT OF NET POSITION FOR THIRD QUARTER ENDED DECEMBER 31, 2019

| | C | General Operating | | Housing | | Unexpended Plant Fund | Debt Service | h | ivestment in Plant | 4 | 12/31/19 Actual (YTD) | 1 | 2/31/18 Actual (YTD) | % Change from Prior Year |
|---|----|----------------------|----|-----------|----|--------------------------|-----------------|----|-----------------------|-----|--------------------------|----|-------------------------|--------------------------------|
| CURRENT ASSETS | | | | | | | | | | | | | (110) | rear |
| Cash & Cash Equivalents | \$ | 1,109,848 | \$ | 2,156,352 | \$ | 106,235 | \$ - | \$ | - | Ś | 3,372,435 | Ś | 2,725,585 | 23.7% |
| Accounts Receivable | | | | 1,393,384 | | - | - | | - | a c | 1,393,384 | | 1,404,920 | -0.8% |
| Prepaid Expense | | 19,367 | | 104 | | 12,359 | - | | - | | 31,829 | | 19,209 | 65.7% |
| NONCURRENT ASSETS | | | | | | | | | | | | | | |
| Investments | | 4,775,945 | | 1.00 | | | - | | 5 - 2 | | 4,775,945 | | 4,648,067 | 2.8% |
| Restricted Cash & Cash Equivalents | | - | | - | | 105,485 | 1,412,171 | | - | | 1,517,656 | | 1,783,267 | -14.9% |
| Reserve for Uncollectible Accts | | - | | (25,735) | | - | -,, | | - | | (25,735) | | (99,793) | -74.2% |
| Capital Assets, Net | | - | | - | | - | - | | 18,222,437 | | 18,222,437 | | 18,851,387 | -3.3% |
| TOTAL ASSETS | \$ | 5,905,160 | \$ | 3,524,105 | \$ | 224,079 | \$ 1,412,171 | Ś | 18,222,437 | Ś | 29,287,952 | Ś | 29,332,642 | -0.15% |
| CURRENT LIABILITIES Bonds Payable - Current | | - | | - | | - | ÷ | | .5 | | - | | | 0.0% |
| NONCURRENT LIABILITIES Bonds Payable - Non-Current | | | | | | | | | | | | | | |
| TOTAL LIABILITES | ć | - | ć | - | * | - | - | | 20,972,998 | | 20,972,998 | | 21,709,633 | -3.4% |
| | Ş | - | \$ | - | \$ | - | \$ - | \$ | 20,972,998 | \$ | 20,972,998 | \$ | 21,709,633 | -3.4% |
| NET POSITION | | 5,905,160 | | 3,524,105 | | 224,079 | 1,412,171 | | (2,750,561) | | 8,314,954 | | 7,623,008 | 9.1% |
| TOTAL LIABILITIES | | | | | | | | | | | | | | |
| & NET POSITION | \$ | 5,905,160 | \$ | 3,524,105 | \$ | 224,079 | \$ 1,412,171 | \$ | 18,222,437 | \$ | 29,287,952 | \$ | 29,332,642 | -0.15% |
| | | - | | >- | | - | | | - | | | | | |

*Note: \$1,048,176 - Corp Acct

61,672 - Invest Acct





TABLE 2 STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSITION FOR THIRD QUARTER ENDED DECEMBER 31, 2019

| | General | | | U | nexpended | | | In | vestment in | 12, | /31/19 Total | 12 | 2/31/18 Total | % Change from |
|--|---------------|----|-----------------------------|----|------------------|----|-------------|----|-------------|-----|-------------------------------|----|-------------------------------|--------------------------|
| | perating | | Housing | | Plant | D | ebt Service | | Plant | | (YTD) | | (YTD) | Prior Year |
| REVENUE | | | | | | | | | | | | | | |
| FSW/Broadband Lease | \$ 268,992 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 268,992 | \$ | 269,433 | -0.2% |
| Collegiate High Schools | 175,000 | | - | | - | | - | | - | | 175,000 | | 150,000 | 16.7% |
| Rent Revenue | - | | 2,752,175 | | - | | - | | - | | 2,752,175 | | 2,842,944 | -3.2% |
| Resident Activity Fee | | | 34,560 | | 1 22 | | - | | - | | 34,560 | | 36,040 | -4.1% |
| Canc.Fees/Forfeit Dep/Fines | - | | 34,970 | | | | - | | - | | 34,970 | | 27,460 | 27.3% |
| Application Fees | - | | 20,500 | | - | | - | | - | | 20,500 | | 18,895 | 8.5% |
| Cleaning Fees | - | | 43,250 | | - | | | | - | | 43,250 | | 39,700 | 8.9% |
| Interest | 83,595 | | 7,582 | | - | | 9,350 | | - | | 100,528 | | 95,514 | 5.2% |
| Gain/Loss on Investments | 46,341 | | - | | - | | - | | - | | 46,341 | | (2,053) | 2357.7% |
| Subtotal Before Transfers: | 573,928 | | 2,893,037 | | 0 | | 9,350 | | 0 | | 3,476,315 | | 3,477,933 | |
| Transfer | - | | 144,450 | | 150,000 | | 651,827 | | 736,635 | | 1,682,911 | | 2,126,811 | -20.9% |
| Total Revenue | \$ 573,928 | \$ | 3,037,487 | \$ | 150,000 | \$ | 661,177 | \$ | 736,635 | \$ | 5,159,227 | \$ | 5,604,744 | -7.95% |
| EXPENSES General Expense | | | | | | | | | | | | | | |
| Operating Expenses | \$ 34,572 | Ś | | \$ | - | Ś | | \$ | - | Ś | 34,572 | Ś | 34,257 | 0.9% |
| Travel | | | 2,185 | ă. | - | | 2 | | - | Ŧ | 2,185 | * | 5,448 | -59.9% |
| Data & Other Communications Services | | | 76,225 | | - | | - | | - | | 76,225 | | 127,793 | -40.4% |
| Technology Equipment & Supplies | | | - | | 98,135 | | - | | - | | 98,135 | | 111,881 | -12.3% |
| Utilities | - | | 138,555 | | - | | - | | | | 138,555 | | 123,714 | 12.0% |
| Resident Activities | | | 25,016 | | - | | - | | - | | 25,016 | | 20,521 | 21.9% |
| Insurance | 116,053 | | | | | | - | | - | | 116,053 | | 101,380 | 14.5% |
| Repairs & Maintenance | | | 145,375 | | 153,425 | | - | | - | | 298,800 | | 191,817 | 55.8% |
| Contract Services | 72,000 | | 257,019 | | - | | - | | - | | 329,019 | | 146,791 | 124.1% |
| Other Expense | - | | 7,789 | | - | | - | | - | | 7,789 | | 7,194 | 8.3% |
| Interest Expense | | | - | | - | | 435,995 | | - | | 435,995 | | 452,564 | -3.7% |
| | - | | 8 - 2 | | - | | - | | 469,279 | | 469,279 | | 479,013 | -2.0% |
| Depreciation Expense | | | | | 251,560 | | 435,995 | | 469,279 | | 2,031,625 | | 1,802,374 | |
| Depreciation Expense Subtotal Before Transfers: | 222,626 | | 652,165 | | 231,300 | | | | | | | | | |
| • • • • • • • • • • • • • • • • • • • | 222,626 | | 652,165 1,682,911 | | - 251,500 | | | | | | 1,682,911 | | 2,126,811 | -20.9% |
| Subtotal Before Transfers: | \$ 222,626 | \$ | | \$ | 251,560 | \$ | 435,995 | \$ | 469,279 | \$ | 1,682,911 3,714,537 | \$ | 2,126,811 3,929,185 | -20.9% - 5.46% |
| Subtotal Before Transfers: Transfer Total Expenses | \$ | \$ | 1,682,911 | \$ | | \$ | 435,995 | \$ | - | \$ | | \$ | | |
| Subtotal Before Transfers: Transfer | \$ 222,626 | \$ | 1,682,911 2,335,077 | \$ | 251,560 | \$ | | \$ | 469,279 | \$ | 3,714,537 | \$ | 3,929,185 | -5.46% |

Notes: Repairs & Maintenance:

Contracted Services:

- Administrative Services

- Personnel Serv. (Public Safety, Maintenance, Student Life)

- Pest Control

- Carpet Replacement

- Fire Protection Maintenance

- Air Conditioning Maintenance

- Lock Maintenance / Key replacements

- Appliance Repairs

- Moving of furniture

- Custodial and Grounds Service





FINANCING CORPORATION

TABLE 3 COMPARISON OF CURRENT YEAR ACTUAL TO CURRENT YEAR BUDGET for Fiscal Year Ending March 31, 2020

General Operating Budget

| | Original Budget | Revised Budget | Actual at 12/31/19 | % of Revised Budget |
|---------------------------|-----------------|----------------|-----------------------|---------------------------|
| SOURCES OF FUNDS | | | | |
| Bandwidth Lease Revenue | \$358,656 | \$358,656 | \$268,992 | 75.0% |
| High School Lease Revenue | 250,000 | 237,500 | 175,000 | 73.7% |
| Investment Income | 60,502 | 60,502 | 129,936 | 214.8% |
| Total Funds Available | \$669,158 | \$656,658 | \$573,928 | 87.40% |
| USES OF FUNDS | | | | |
| Operating Expenses | \$66,872 | \$66,872 | \$34,572 | 51.7% |
| Insurance | 121,538 | 121,538 | 116,053 | 95.5% |
| Contract/Other Services | 116,000 | 116,000 | 72,000 | 62.1% |
| Contingency | 100,000 | 100,000 | 0 | 0.0% |
| Total Expenses | \$404,410 | \$404,410 | \$222,626 | 55.05% |

Housing Budget

| | Original Budget | Revised Budget | Actual at 12/31/19 | % ot Revised Budget |
|-----------------------------------|-----------------|----------------|-----------------------|---------------------------|
| SOURCES OF FUNDS | | nevised budget | 12/31/15 | buuget |
| Rent Revenue | \$2,482,000 | \$2,482,000 | 2,752,175 | 110.9% |
| Resident Activity Fee | 34.000 | 34,000 | 34,560 | 101.6% |
| Can.Fees/Forfeited Dep./Fines | 49,000 | 49,000 | 34.970 | 71.4% |
| Application Fees | 38,000 | 38,000 | 20,500 | 53.9% |
| Interest | 0 | 0 | 7,582 | 0.0% |
| Cleaning Fee | 38,000 | 38,000 | 43,250 | 113.8% |
| Fund Balance - Activity Fees | 15,000 | 15,000 | 0 | 0.0% |
| Total Funds Available | \$2,656,000 | \$2,656,000 | \$2,893,037 | 108.92% |
| USES OF FUNDS General Expense | | | | |
| Travel | \$10,700 | \$10,700 | \$2,185 | 20.4% |
| Data & Other Communication Serv. | 155,000 | 155,000 | 76,225 | 49.2% |
| Others | 9,068 | 9,068 | 7,789 | 85.9% |
| Utilities | 196,143 | 196,143 | 138,555 | 70.6% |
| Resident Activities | 28,000 | 28,000 | 25,016 | 89.3% |
| Repairs and Maintenance | 302,371 | 195,671 | 145,375 | 74.3% |
| Contract Services | 248,494 | 365,194 | 257,019 | 70.4% |
| Uses Before Contingency & Reserve | \$949,776 | \$959,776 | \$652,165 | 67.9% |
| Contingency | 133,000 | 123,000 | 0 | 0.0% |
| Capital Reserve | 200,000 | 200,000 | 0 | 0.0% |
| Debt Service Payments: | | | | |
| Principal Payments | 736,635 | 736,635 | 736,635 | 100.0% |
| Interest Expense on Debt | 636,590 | 636,590 | 435,995 | 68.5% |
| Total Expenses | \$2,656,000 | \$2,656,000 | \$1,824,795 | 68.70% |

| | Original Budget | Revised Budget | Actual at 12/31/19 | % of Revised Budget |
|--|-----------------|----------------|-----------------------|---------------------------|
| SOURCES OF FUNDS | | | | |
| Transfer - Housing | \$150,000 | \$150,000 | \$150,000 | 100.0% |
| Fund Balance | 225,398 | 225,398 | 101,560 | 45.1% |
| Total Funds Available | \$375,398 | \$375,398 | \$251,560 | 67.01% |
| USES OF FUNDS | | | | |
| Housing Furniture / Equipment Turnover | \$243,745 | \$243,745 | \$153,425 | 62.9% |
| Wireless Project - Second Phase | 131,653 | 131,653 | 98,135 | 74.5% |
| Total Expenses | \$375,398 | \$375,398 | \$251,560 | 67.01% |

Florida SouthWestern State College Financing Corporation Executive Investment Summary Third Quarter Ending 12-31-2019

Investment Strategy

Investments will be limited to U.S. Treasuries, Government agency debt (including Agency mortgage-backed securities), taxable municipal bonds, and corporate bonds with the following portfolio limitations:

- Maximum allocation to taxable municipal bonds shall be 25%.
- Maximum allocation to corporate bonds shall be 25%.

• The minimum allocation to Government agency and agency mortgage-backed securities shall be 50%, with the additional provision that the maximum allocation to agency mortgage-backed securities shall be 20%. The Financing Corporation's policy limits investments to U.S. Treasuries, U.S. Government Agency Bonds, and Corporate Bonds. All investments must be rated AA or better by any of the three rating agencies. The policy prescribes a final maturity of 3.5 years for any single issue.

Investment Allocation



Investment Earnings



As of December 31, 2019 the Financing Corporation Portfolio had a market value of \$4,837,616.32. Through the period ended December 31, 2019 the Financing Corporation had recorded investment income of \$119,624.71 net of fees.