



Minutes
Edison State College Financing Corporation (the "Corporation")
Lee Campus – Board Conference Room, I-228
September 11, 2012
4:00 p.m.

The Edison State College Financing Corporation met in Lee County, Florida, on September 11, 2012 at 4:05 p.m. with the meeting called to order by John Noland, Chair.

Members Present: Dr. Jeffery Allbritten, Corporation President
John Noland, Chair
Eddie Webb, III, Vice Chair
David Hall, Secretary
Mary Lee Mann
Randall Parrish, Jr., O.D.
Christopher Vernon

Others Present: Gina Doeble, Treasurer
June Hollingshead, Recorder
Mark Lupe

Guests: Joe Catti, FineMark Bank
Gerry Roberts, FineMark Bank
John Majoros, Wasmer, Schroeder & Co., Inc.
Tim Kiley, Public Financial Management (PMI)

Vote to Take Action On:

Agenda Item #1. Approval of Minutes Regular Meeting August 9, 2012
(Presenter: John Noland) (Page 1)

MOTION by Mary Lee Mann, seconded by Eddie Webb, to approve the minutes of the regular meeting August 9, 2012, as presented. Approved unanimously.

Reports to the Board of Directors

Agenda Item #2. Edison State College Financing Corporation Investment Portfolio (Presenters: Joe Catti, President, FineMark Bank; Gerry Roberts, Executive Vice President & Chief Investment Officer, FineMark Bank; and, John Majoros, Managing Director, Wasmer, Schroeder & Company, Inc.)

Joe Catti, President, FineMark Bank introduced Gerry Roberts, his Executive Vice President and Chief Investment Officer, and John Majoros, Managing Director of Wasmer, Schroeder & Company, Inc., and expressed his appreciation for the relationship they have with the Financing Corporation.

Mr. Majoros presented an overview of the Financing Corporation's portfolio, including portfolio performance since inception, portfolio distribution (credit rating and maturity distribution), and portfolio appraisal. He handed out an additional packet entitled "Scenario Analysis," and addressed several recommendations that the Financing Corporation may wish to consider, such as reducing "A" rated bonds and acquiring municipal "AA" bonds. Mrs. Mann requested that the company prepare "what if" situations and implications for the Financing Corporation to review. Mr. Vernon concurred, and stated his belief that we should follow the recommendations of these financial experts.

Agenda Item #3. Housing Bond Interest Rate SWAP Agreement (Presenter: Tim Kiley, Senior Managing Consultant, PFM [Public Financial Management])

Mr. Tim Kiley, who prepared the financing of the housing project, shared a review of Series 2010 Bonds, including sources and uses of funds, financing alternatives considered, as well as an overview of structure and valuation of the Interest Rate SWAP Agreement. Mr. Vernon suggested reviewing the agreement more than once per year and would like to see additional scenarios before any changes are made by the Directors in the Financing Corporation's investment policy. Mr. Hall suggested developing benchmarks to look at refinancing. Mrs. Mann requested that Mr. Kiley prepare different scenarios for the Directors to review. Mrs. Doeble will share these once they are received.

Discussion

Agenda Item #4. Discussion of Grant Submission (Presenter: Gina Doeble)

Mrs. Doeble spoke about the College's new grants writer and submission of grants to corporations using the 501(c)(3) status of the Financing Corporation and the ESC Foundation, Inc. As opportunities arise it can be determined which DSO has the best fit with individual grant opportunities. At the present time, Mrs. Doeble has two grants ready for submission: one for a bus for Upward Bound and one for a Segway for Public Safety.

Mrs. Doeble also gave an update on the housing status and numerous events that have already been provided to students, such as Move-In Day, Family Night,

a cookout, scavenger hunt, intramurals, dorm floor competitions, a dinner with faculty members, and a nursing community day. Family Weekend is scheduled for October 26 – 28, 2012. Mrs. Doeble also mentioned challenges such as cell phone reception, neighbor complaints of noise and smoking, and the volume of conduct cases to date. The occupancy is slightly below the 300 mark, with start-up fluctuations occurring. Approximately 220 of the 295 students are using financial aid to fund their housing costs.

Board Members' and President's Comments

- Dr. Allbritten noted his 6-week anniversary as President of the College. He is pleased with everything except the 9.7% enrollment drop, and hopes to see a leveling effect soon.
- He emphasized that there would be no tuition increase for the Spring semester.
- In light of the time capsule opened recently at Convocation, preparations are underway for a new time capsule to be opened in another 50 years.

Adjournment – The meeting was adjourned at 6:10 p.m.



Dr. Jeffery S. Allbritten
Corporate President
Board of Directors

1/8/13

Date



John Noland, Chair
Board of Directors

1/8/13

Date