

Copies of the agenda and all documentation are available for review in the libraries of the campuses located in Charlotte, Collier, Lee and Hendry/Glades Counties, and are also available on the College website at [www.edison.edu/district/board/meetings.php](http://www.edison.edu/district/board/meetings.php)

Agenda  
District Board of Trustees Meeting  
Edison State College – Lee Campus  
Board Room – Building I, Room 223  
June 25, 2013  
2:00 p.m.

**Call to Order**

**Pledge to Flag**

**Introduction of Guests and Public Comment**

**Reports to the District Board of Trustees**

Legal Update Report  
(Presenter: Mr. Mark Lupe)  
*(Handout in rear pocket of folder)*

*President's Report*  
(Presenter: Dr. Jeff Allbritten)

**Old Business – None**

**New Business**

**Other Business**

Vote to Take Action On

1. Approval of Minutes (Presenter: Mrs. Starnes-Bilotti)
  - a. Workshop – May 28, 2013 (Page 1)
  - b. Meeting – May 28, 2013 (Page 3)
2. Approval of Dates, Time, and Locations for District Board of Trustees Regular Meetings for 2013-2014 (Presenter: Dr. Allbritten) (Page 8)
3. Approval to Accept the Educational Plant Survey  
(Presenter: Mr. Nice/Board Liaison: Mr. Brian Chapman) (Page 11)  
*(Backup provided behind agenda packet)*
4. Approval of the 2013-2014 Edison State College Capital Improvement Program  
(Presenter: Mr. Nice/Board Liaison: Mr. Brian Chapman) (Page 12)  
*(Backup provided behind agenda packet)*
5. Approval of the Academic Improvement Trust Fund Plan for FY 2013-2014 (Presenter: Mr. Miller/Board Liaison: Mr. Brian Chapman) (Page 13)
6. Approval of Budget and Operating Plans 2013-2014  
(Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 20)  
*(Bound backup provided behind agenda packet)*

7. Approval to Transfer Unrestricted Fund Balance  
(Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 21)
8. Approval to Remove College Property from Inventory  
(Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 23)
9. Approval to Write-off Delinquent Accounts  
(Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 27)
10. Approval of Naming Agreement with Presidio, Inc. to Rename Building G on the Lee Campus "The Presidio Information Technology Center" for a Period of Five Years Pursuant to the Terms of the Attached Agreement and to Authorize the Purchase of Hardware, Software, and Services for the Installation of a Voice Over Internet Protocol ("VOIP") Telephone System for the College  
(Presenter: Dr. Stewart/Board Liaison: Mr. Brian Chapman) (Page 30)

Consent Agenda

11. Approval of Personnel Actions  
(Presenter: Mr. Dente/Board Liaison: Mr. Rhone) (Page 57)  
*(Bound backup provided behind agenda packet)*

Information Only

12. Construction Project(s) Change Orders  
(Presenter: Mr. Nice/Board Liaison: Mr. Brian Chapman) (Page 58)
13. Edison State College Monthly Financial Report  
(Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 60)
14. Edison State College Collegiate High Schools Monthly Financial Report  
(Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 65)
15. Edison State College Financing Corporation 4<sup>th</sup> Quarter Financial Statements and Investment Report (Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 70)
16. Edison State College Foundation, Inc. Fourth Quarter Financial Statements and Investment Report (Presenter: Mr. Miller/Board Liaison: Mr. Brian Chapman) (Page 76)

Written Reports

17. Monthly Report on Edison Collegiate High School – Charlotte (Page 83)
18. Monthly Report on Edison Collegiate High School – Lee (Page 86)

Professional Development – None

**President's Comments**

**Board Members' Comments**

**Adjournment**

Minutes  
Edison State College  
District Board of Trustees Workshop  
Hendry Glades Center – A-119  
May 28, 2013  
12:30 p.m.

LUNCH: 12:00 – 12:30 p.m.

**Call to Order**

The District Board of Trustees of Edison State College met in a workshop in Hendry County, Florida, on May 28, 2013 at 12:45 p.m. with the meeting called to order by Marjorie Starnes-Bilotti, Chair.

Present: Marjorie Starnes-Bilotti, Chair  
Sankey E. "Eddie" Webb, III, Vice Chair  
Ann Berlam  
Brian Chapman, Jr.  
Tristan Chapman  
Julia Perry  
Braxton Rhone

Absent: Christopher Vernon

Others: Dr. Jeff Allbritten, President  
Gina Doeble, Vice President, Administrative Services  
June Hollingshead, Recorder

Agenda Item #1. Presentation of Preliminary Budget 2013-2014  
(Presenters: Dr. Allbritten and Mrs. Doeble)

Dr. Allbritten discussed sections of a handout titled *Budget Workshop – May 28, 2013*, including negative impacts to the FY14 Operating Budget, new initiatives, cost to continue, tuition fee structure, proposed increases and resulting fiscal impact to students and to the College.

Mrs. Doeble presented an overview of the budget process which starts in January of each year and culminates in June with a completed budget to present to the District Board of Trustees for their approval.

Board of Trustees Workshop/Minutes  
May 28, 2013  
Page two

Mrs. Doeble summarized each section of the *Budget and Operating Plans Fiscal Year 2013-14* draft version, including the major fund types, the Technology Budget, the Collegiate High Schools Budget, the College's two DSO budgets – the Foundation and the Financing Corporation, as well as tuition and fee schedules, investment policy, and the Salary and Wage Schedule.

Adjournment

The workshop adjourned at 1:50 p.m.

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Dr. Jeffery S. Allbritten  
College President

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Marjorie Starnes-Bilotti, Chair  
District Board of Trustees

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Date

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Date

Minutes  
Edison State College  
District Board of Trustees Meeting  
Hendry/Glades Center – A-119  
May 28, 2013  
2:00 p.m.

**Call to Order**

The Board of Trustees of Edison State College met in regular session in Hendry County, Florida, on May 28, 2013 at 2:05 p.m. with the meeting called to order by Marjorie Starnes-Bilotti, Chair.

Present: Marjorie Starnes-Bilotti, Chair  
Sankey E. "Eddie" Webb, III, Vice Chair  
Ann Berlam  
Brian Chapman, Jr.  
Tristan Chapman  
Julia Perry  
Braxton Rhone  
Christopher Vernon

Others: Dr. Jeffery S. Allbritten, President  
June Hollingshead, Recorder

**Pledge to Flag**

**Introduction of Guests and Public Comment**

Mrs. Starnes-Bilotti presented a resolution to Dr. Randy Parrish thanking him for his service to the College as a former Board member.

Mrs. Starnes-Bilotti introduced student, Morgan Pepitone, who will be the first Hendry County woman to attend West Point.

**Reports to the District Board of Trustees**

Mrs. Starnes-Bilotti asked that Board members save the date Tuesday, July 23, 2012 from 9:00 a.m. – 4:00 p.m. for a Board retreat / workshop / orientation, with a possible business meeting as well.

Hendry/Glades Center Director's Update (Presenter: Mr. Jeff Gibbs)

Mr. Gibbs reported an enrollment last fall of 470, including a 54% Hispanic population. The Center has a full range of AA offerings and student services, including a full-time librarian. Activities range from SGA and the Science and Environmental Club to community and civic engagement opportunities with a "give back" philosophy. The Center partners with Gateway, the Immokalee Career Center, and the Educational Task Force. Currently, Mr. Gibbs is working to increase the College's presence in Clewiston and Moore Haven.

Governmental Relations Report (Presenter: Matt Holliday)

Mr. Holliday presented an overview of the legislative session including items relating to developmental education, dual enrollment, performance funding, digital learning, contracting and procurement, appropriation increases, tuition, and PECO funds.

President's Report (Presenter: Dr. Jeff Allbritten)

- Dr. Allbritten commended Mr. Holliday on his successes during the legislative session.
- Dr. Allbritten and Mrs. Starnes-Billotti had a beneficial meeting with FGCU President Wilson Bradshaw and FGCU Board Chair, Robbie Roepstorff, discussing joint facilities use among other items.
- Dr. Allbritten was pleased with the filled arena and motivational speaker at graduation.
- Dr. Allbritten has called the CEO of the Hertz Corporation who will be relocating to Florida. He will reach out to them to discuss internships and ways the College and Hertz can move forward.
- Dr. Allbritten enjoyed attending scholarship luncheons in Punta Gorda and Moore Haven.

Mrs. Starnes-Bilotti referred to the first of three Workforce Now reports that she emailed to Board members. She asked that members read the executive summary, including information on Arthrex, Lee Memorial Health Systems, and Chico's. This instructive report includes salary ranges, skillset needs, job openings, and prospective job openings for each of these employers.

**Old Business – None**

**New Business – None**

**Other Business**

Vote to Take Action On

Agenda Item #1. Approval of Minutes (a) Regular Meeting April 16, 2013 (Page 1); and (b) Special Meeting May 8, 2013 (Page 7) (Presenter: Mrs. Starnes-Bilotti)

MOTION by Ann Berlam, seconded by Eddie Webb, to approve the minutes of the regular meeting April 16, 2013 and the special meeting May 8, 2013, as presented. Approved unanimously.

Agenda Item #2. Approval of the Edison State College Facilities Master Plan Updates 2012/13 – 2017/18 (Presenter: Mr. Nice/Mr. Chapman) (Page 9) (Provided on USB thumb drive in blue agenda packet front pocket)

MOTION by Brian Chapman, seconded Braxton Rhone, to approve the Edison State College Facilities Master Plan Updates 2012/13 – 2017/18, as presented. Approved unanimously.

Agenda Item #3. Approval of Rank Ordering of Security Service Firms and Authorizing Administration to Award a Contract for Security Services (Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 10)

MOTION by Eddie Webb, seconded by Brian Chapman, to approve the rank ordering of security service firms in order of preference (1) Dothan Security, Inc. dba DSI Security Services, (2) Giddens Security Corporation, (3) Allegiance Security Group, LLC, and (4) G4S Secure Solutions (USA) Inc.; and to authorize the Administration to enter into a five-year contract in the amount of \$347,934.08 with the top ranked firm, Dothan Security Services, to provide security services beginning July 1, 2013, as presented. Approved unanimously.

Agenda Item #4. Approval to Accept 2013-2014 Edison Collegiate High School Instructional Administrator and Teacher Contract Recommendations (Presenter: Mr. Dente/Board Liaison: Mr. Rhone) (Page 17)

MOTION by Braxton Rhone, seconded by Julia Perry, to accept the 2013-2014 Edison Collegiate High School Instructional Administrator and Teacher Contract recommendations, as presented. Approved unanimously.

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May 28, 2013  
Page four

Agenda Item #5. Approval to Discuss and Approve the President's Performance Evaluation (Presenter: Mr. Dente/Board Liaison: Mr. Rhone) (Page 19)

MOTION by Tristan Chapman, seconded by Chris Vernon, to discuss and approve the President's performance evaluation, as presented. Approved unanimously.

Agenda Item #6. Approval to Enter into Amendment Number One to the Employment Contract between The District Board of Trustees of Edison State College, Florida and Jeffery Allbritten, D.A. (Presenter: Mr. Lupe/Board Liaison: Mr. Vernon) (Page 20)

MOTION by Ann Berlam, seconded by Eddie Webb, to approve Amendment Number One to the Employment Contract between The District Board of Trustees of Edison State College, Florida and Jeffery Allbritten, D.A., which deletes Paragraph 7(B)(ii) in its entirety, as presented. Approved unanimously.

Consent Agenda

Agenda Item #7. Approval of Personnel Actions (Presenter: Mr. Dente/Board Liaison: Mr. Rhone) (Page 28)

MOTION by Tristan Chapman, seconded by Brian Chapman, to approve the Personnel Consent Agenda actions, as presented. Approved unanimously.

Information Only

Agenda Item #8. Edison State College Monthly Financial Report (Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 32)

Mrs. Doeble presented the monthly financial report for information only.

Agenda Item #9. Edison State College Collegiate High Schools Monthly Financial Report (Presenter: Mrs. Doeble/Board Liaison: Mr. Webb) (Page 37)

Mrs. Doeble presented the collegiate high schools monthly financial report for information only.



District Board of Trustees/Minutes  
May 28, 2013  
Page five

Written Reports

Agenda Item #10. Monthly Report on Edison Collegiate High School – Charlotte

A written report was provided for information only.

Agenda Item #11. Monthly Report on Edison Collegiate High School – Lee

A written report was provided for information only.

Professional Development – None

**President's Comments**

**Board Members' Comments**

**Adjournment**

MOTION by Brian Chapman, seconded by Eddie Webb, to adjourn the meeting at 3:55 p.m. Approved unanimously.

\_\_\_\_\_  
Dr. Jeffery S. Allbritten  
College President

\_\_\_\_\_  
Marjorie Starnes-Bilotti, Chair  
District Board of Trustees

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 26, 2012

**AGENDA ITEM: 2**

**Approval of Dates, Time, and Locations for the District Board of Trustees Regular Meetings for 2013-2014**

**RECOMMENDATION:**

The Administration recommends that the District Board of Trustees meet on the fourth Tuesday of the month at 2:00 p.m. at the locations and dates indicated on the attached list.

**STAFF ANALYSIS:**

The District Board of Trustees must submit a Report of Organization to the Chancellor of the Division of Florida Colleges within two weeks after the date of the organizational meeting. The Board must select the day, time, and the designated location for regular board meetings to be held. The attached list shows the proposed time, dates and meeting locations of the District Board of Trustees for 2013-2014.


**FISCAL IMPACT** \_\_\_\_\_ Yes \_\_\_\_\_ No  N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment? \_\_\_\_\_ Yes \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

FUNDING VERIFIED AND APPROVED BY:   
Vice President, Administrative Services

APPROVED FOR AGENDA BY:   
President

Edison State College District Board of Trustees  
SCHEDULE OF MEETINGS  
July 2013 – June 2014

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July 23, 2013  
Lee Campus – AA-177

(Other meetings To Be Determined)

**\*\* Board reconvenes as Charter Schools Governing Board following the regular Board meeting**

***Meeting Locations:***

- Charlotte – Campus Auditorium (Bldg. O, Room 124)
- Collier – Community Room (Bldg. M, Room 201)
- Hendry/Glades – Hendry Glades Center, 1092 E. Cowboy Way, LaBelle (A-119)
- Lee – Building AA, Room 177 (unless otherwise noted)

***Time:***

- 4<sup>th</sup> Tuesday of each month at **2:00 p.m.**

Office of the President – rev. 6.19.13.jlh

**REPORT OF ORGANIZATION**  
DISTRICT BOARD OF TRUSTEES

**Edison State College District Board of Trustees**

In compliance with State Board Rules, the community college district board of trustees met on the date below to complete its organization as follows:

\_\_\_\_\_ was selected as the day for regular board meetings (*see attached schedule*)

\_\_\_\_\_ was set as the time of regular board meetings

**Lee Campus** was designated as location for all regular and special meetings (with the exception of two meetings at the Charlotte Campus, one meeting at the Collier Campus, and one meeting at the Hendry/Glades Center)

\_\_\_\_\_ was elected chairman

\_\_\_\_\_ was elected vice-chairman

\_\_\_\_\_  
Dr. Jeffery S. Allbritten  
President

\_\_\_\_\_  
Marjorie Starnes-Bilotti  
Chair

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

*NOTE: One copy to be filed with Liam McClay, Director, External Affairs & Board Liaison, Office of the Chancellor, Division of Florida Colleges, 325 West Gaines Street, Suite 1548, Tallahassee, FL 32399 within two weeks after date of organizational meeting of the Board of Trustees.*

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 3

**Approval to Accept the Educational Plant Survey**

RECOMMENDATION:

**The Administration recommends District Board of Trustees approval of the Educational Plant Survey as required in Section 1013.31 Florida Statutes.**

STAFF ANALYSIS:

At least once every five (5) years the District Board of Trustees shall arrange for an Educational Plant Survey according to Section 1013.31 Florida Statutes. The last Survey was approved by the Board and submitted in April 2008 and is in effect through FY 2012/2013.

The Educational Plant Survey proposes building programs based on projected student populations and academic and vocational program needs of the College. The attached survey includes but is not limited to an inventory of all current facilities, student population projections, a proposed program/facilities list, and a proposed funding plan for capital outlay projects for all campuses. Changes to the survey may be made through amendment as required by the College.

The Administration has reviewed the survey and recommends approval of the Educational Plant Survey.

FISCAL IMPACT     Yes     No     N/A

Funding Source: \_\_\_\_\_ Amount: \_\_\_\_\_  
Will this action result in a Budget Amendment?     Yes     No  
If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

REQUESTED BY:   
Director, Facilities Planning and Development

FUNDING VERIFIED AND APPROVED BY:   
Vice President, Administrative Services

APPROVED FOR AGENDA BY:   
President

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 4

**Approval of the 2013-2014 Edison State College Capital Improvement Program**

**RECOMMENDATION:**

**The Administrations Recommends District Board of Trustees Approval of the Edison State College 2013-14 Capital Improvement Program.**

**STAFF ANALYSIS:**

In accordance to Florida Statutes, the College prepares an annual Capital Improvement Program (CIP). The CIP prioritizes the College's implementation of its building needs and provides projected funding budgets for a period of five (5) years based on expected needs. The 2013-14 CIP is the annual report included in the College's (five year) 2014-19 CIP. The CIP includes renovations, remodeling and new construction projects on a district-wide basis. Projects listed in the CIP are approved in the Educational Plant Survey and funded primarily through Public Educational Capital Outlay dollars. This CIP focuses on the College's need for addressing deferred maintenance and infrastructure needs.

The Administration recommends District Board of Trustees approval of the 2013-2014 Capital Improvement Program.

**FISCAL IMPACT**      \_\_\_\_\_ Yes      \_\_\_\_\_ No        x   N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment?      \_\_\_\_\_ Yes        X   No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

REQUESTED BY: \_\_\_\_\_

  
Director, Facilities Planning and Development

FUNDING VERIFIED AND APPROVED BY: \_\_\_\_\_

  
Vice President, Administrative Services

APPROVED FOR AGENDA BY: \_\_\_\_\_

  
President

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

**AGENDA ITEM:** 5

**Approval of the Academic Improvement Trust Fund Plan for  
FY 2013-2014**

**RECOMMENDATION:**

**The Administration recommends District Board of Trustees  
approval of the Academic Improvement Trust Fund Plan for  
2013-2014.**

**STAFF ANALYSIS:**

The Edison State College Foundation, Inc. is the direct support organization that receives gifts and state matching funds through the Dr. Philip Benjamin Matching Program for State and Community Colleges. Authority for approval of the AITF Plan has been placed on the local Board of Trustees with standard reporting to the Florida Department of Education, Division of Florida Colleges.

Funds requested are to be expended for the following projects as delineated on the attachments:

Teaching and Learning Enhancements through Technology and Equipment:		
Endowed Chairs of Academic Advancement ( <i>SEE ATTACHED PLAN</i> )		178,100
Scholarships to Enhance Opportunities for Targeted Populations	48,200	
Honors Scholar Program Scholarships	65,075	
Endowed Scholarships for Health Care Technologies Programs	124,825	
Donor Designated Endowed Scholarships	<u>449,870</u>	
	Total Scholarships	<u>687,970</u>
<b>Total Plan</b>		<b>866,070</b>

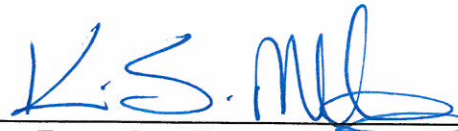
The funds are invested in accordance with the Edison State College Foundation, Inc. investment policy and are designated for the specific purposes outlined in the attachment.

**FISCAL IMPACT**     Yes     No     X    N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_  
 Will this action result in a Budget Amendment?     Yes     X    No  
 If yes, indicate the dollar amount: \$ \_\_\_\_\_

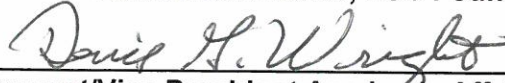
Attachment

REQUESTED BY:



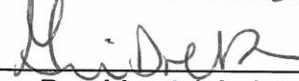
Executive Director, ESC Foundation

APPROVED BY:



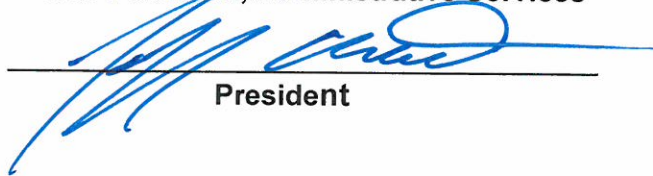
Provost/Vice President Academic Affairs

VERIFIED AND APPROVED BY:



Vice President, Administrative Services

APPROVED FOR AGENDA BY:



President



**DR. PHILIP BENJAMIN ACADEMIC IMPROVEMENT TRUST FUND  
REQUEST FOR USE APPROVAL**

**COLLEGE:** *Edison State College*

**FISCAL YEAR:** *2013-2014*

The Edison State College Foundation Board of Directors, pursuant to Section 1011.85, Florida Statutes, hereby requests the Edison State College District Board of Trustees approve the following use of funds from its Academic Improvement Fund.

Describe Use/Expenditure (Include purpose, item description and estimated cost. Attach additional pages as necessary.)

**General Academic and Instructional Support**

Viola Odenheimer (General Support – Charlotte) **\$5,300**

*Funds will be used to enhance student learning on the Charlotte Campus of Edison State College through support of the following initiatives and activities:*

- *Provide staff and faculty development activities*
- *Employ part-time mentors/liaisons for Early College/Dual Enrollment adjuncts.*
- *Create and maintain academically-related media projects through funding of equipment, technologies, supplies, faculty stipends, and contract services.*
- *Enhance student tutoring options through online and/or supplemental tutoring with third-party providers.*
- *Provide tutor and academic success staff training through external consultants.*
- *Support equipment, technologies, supplies, faculty and academic success training, and contract services for academic initiatives to engender student success of at-risk, underrepresented, and first-generation-in-college students.*
- *Create and sustain cultural art programs and activities for students and provide for part-time, temporary, or stipend employment of program coordinators in support of said programs and activities.*

Hugo & Wallie Spatz – (General Support – Charlotte) **\$4,300**

- *Provide professional development and training for Student Services Staff*
- *Provide funding for stipends, an end of the year trip, or other recognition for students who successfully complete the Student Leadership Academy*
- *Provide funds for Student Services Staff appreciation/recognition activities*

Holland and Mary Jeanne Salley (Instructional Support – Collier) **\$7,900**

*Funds will be used to purchase equipment and other instructional materials needed on the Collier Campus.*

**DR. PHILIP BENJAMIN ACADEMIC IMPROVEMENT TRUST FUND  
REQUEST FOR USE APPROVAL**

**COLLEGE:** *Edison State College*

**FISCAL YEAR:** *2013-2014*

**Professional and Technical Studies**

Northern Trust (Business- Lee/Collier)

**\$2,300**

SunTrust (Business – All District)

**\$3,800**

*Funds will be used to conduct orientation for newly enrolled AS students in degree programs in the School of Business and Technology. These orientations are designed to help students understand the various services available to them, to introduce them to key staff in the School of Business and Technology, to help them efficiently schedule courses applicable to their degrees, and to help ensure timely completion of all program requirements. In addition, students will be made aware of the collorary College Credit Certificate (CCC) programs and industry certification opportunities available to them as part of the coursework required in the AS degree. Funding may also be used to help completing AS students become more aware of their available options for further education should they elect to pursue a baccalaureate degree. These options include the BAS in Supervision and Management and BAS in Public Safety Administration degrees at Edison State College, as well as various degrees offered by the State University System, ICUF schools, and other local colleges and universities.*

Charles Edison Chair (All District)

**\$17,300**

*Funds will be used to supplement the availability of funds needed to help attract the necessary teaching staff for the programs of computer science/civil engineering, and to assist students in the acquisition of industry certifications in those same programs.*

**Health Professions & Science Programs**

Presidents Discretionary Nursing Fund

**\$1,200**

*Funds will be used for nursing lab equipment, both disposable and non-disposable.*

HCA Healthcare (Lee)

**\$5,700**

*Funds will be used for Kettering Exam workshops for Radiologic Technology and Respiratory Care students.*

McNew Respiratory Therapy (Lee)

**\$3,700**

*Funds will be used for SAE respiratory student testing (total needed \$4,800) at the end of their associate degree education in the final clinical and the capstone courses.*

**DR. PHILIP BENJAMIN ACADEMIC IMPROVEMENT TRUST FUND  
REQUEST FOR USE APPROVAL**

**COLLEGE:** *Edison State College*

**FISCAL YEAR:** *2013-2014*

**Health Professions & Science Programs - Continued**

Frances Pew Hayes (Gerontology – Collier) **\$2,800**  
*Funds will be used for clinical lab support: Disposable and nondisposable clinical nursing care equipment.*

Robert and Mary Elizabeth Ewing (Nursing – Collier) **\$4,700**  
*Funds will be used for clinical lab support: Instructor assistance and equipment for the Collier Nursing Lab.*

**Science**

James and Barbara Moore Chair (Science – Charlotte) **\$4,100**  
*Funds will be used to enhance science education on the Charlotte Campus of Edison State College through support of the following initiatives:*

- *Provide outstanding student awards for achievement in science disciplines.*
- *Provide for field trips, both on site and through alternative technological means (i.e. webinars, virtual field trips, etc.).*
- *Provide funding for science faculty professional development activities in support of undergraduate research programs.*
- *Purchase additional science classroom equipment and materials*

James and Barbara Moore Chair (Astronomy – Charlotte) **\$ 4,000**  
*Funds will be used to enhance science education at Charlotte Campus of Edison State College through the support of the following initiatives:*

- *Provide stipend for the manager of the Observatory in support of public viewing and other listed activities.*
- *Perform required maintenance on telescope, observatory dome, and other observatory equipment.*
- *Purchase equipment and supplies as needed.*
- *Provide support for administrative oversight and management of astronomy and observatory programs and related activities.*

**Bob Rauschenberg Gallery**

Robert Rauschenberg **\$20,200**

Pearl Dopp **\$ 800**

Leif Johnson **\$ 6,400**

*Funds will be used for the expenses associated with securing, organizing, shipping and presenting the annual Gallery exhibition schedule.*

**DR. PHILIP BENJAMIN ACADEMIC IMPROVEMENT TRUST FUND  
REQUEST FOR USE APPROVAL**

**COLLEGE:** *Edison State College*

**FISCAL YEAR:** *2013-2014*

**Humanities Programs**

J. Howard Wood (Communications – All District) **\$ 2,700**

*Funds will be used to cover the stipend for the WPA for the Writing Center.*

Margaret Heppe (Learning Assistance – Lee) **\$ 800**

*Funds will provide stipends for Developmental Mathematics faculty to work as a group during the summer to review the developmental mathematics curriculum and create computer-based modules for MAT 0018 and MAT 0028 that are aligned with the Florida Developmental Mathematics Course Competencies. A modularized curriculum will provide an alternative method of developmental course completion and allow students to move through the sequence more efficiently.*

Sidney Davis (All District) **\$ 2,500**

*Funds will be used support the music program. The program has priorities to update and maintain instruments and the sound system and related equipment that can support theatrical and other related productions.*

Gannett/Scripps Howard (Communications – Lee/Collier) **\$ 3,300**

*Funds will be used to enhance the Oral Communication Center develop a foreign language lab including needed updates and maintenance of related supplies and equipment.*

Bunny Foundation (Rush Library – Lee) **\$ 5,500**

*Funds will be used to further enhance anatomical models for students in the health professions, to support efforts to provide electronic reference materials, and to supplement the library's acquisitions budget in emerging fields.*

Madeleine R. Taeni (Performing Arts – Lee) **\$ 3,100**

*Funds will be used to enhance the fine and performing arts programs: supporting student art shows and theatrical performances, defraying costs for student displays, lighting, sound system as well as purchasing materials and tools for set construction. Funds may also be used to support the promotion, marketing, and awareness of the fine and performing arts at Edison.*

Dr. Kenneth and Mary Ruth Stegman (Lee) **\$ 3,000**

*Funds will be used to support and maintain the Dr. Talbot Spivak Holocaust Memorial Project, a hallmark program for students, faculty, staff, and the community at large. Costs include stipends for coordinator (s), speakers, and incidental program materials and supplies.*

**DR. PHILIP BENJAMIN ACADEMIC IMPROVEMENT TRUST FUND  
REQUEST FOR USE APPROVAL**

**COLLEGE:** *Edison State College*

**FISCAL YEAR:** *2013-2014*

**Humanities Programs - Continued**

Sam Fowler (Performing Arts-Lee) **\$37,000**  
*Funds will be used to partially underwrite one full-time Art faculty position.*

**General**

Garden of Inspiration **\$ 6,300**  
*Funds will be used for a replacement pump station for the foundation, fountain lights, new garden benches and repair to the wall, irrigation and controls.*

Edison POPS @ Sunset **\$13,000**  
*Funds will be used to keep students, faculty, staff and the community involved and integrated into the College's community offerings and cultural events.*

**Barbara B. Mann Performing Arts Hall**

Hunt Trust PAH Fund **\$ 6,400**  
*Funds will be used for interior renovations and updates.*

We certify that the requested use meets the following criteria in Section 1011.85, Florida Statutes.

- X     1. Scientific and Technical Equipment;
- X     2. Other activities that will benefit future students as well as current students at the college and that will improve the quality of education at the college or in the college system;
- 3. Scholarships, loans, or need-based grants.

CERTIFIED AS APPROVED BY EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES:

\_\_\_\_\_  
President (as Secretary of the Board)

\_\_\_\_\_  
Approval Date

\_\_\_\_\_  
Chairman, District Board of Trustees

\_\_\_\_\_  
Approval Date

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 6

**Approval of the Fiscal year 2013-14 Budget and Operating Plans**

RECOMMENDATION:

The administration recommends District Board of Trustees approval of the Fiscal Year 2013-14 Edison State College Budget and Operating Plans.

STAFF ANALYSIS:

The 2013-14 Budget and Operating Plans document consists of the College's Operating Budget, Collegiate High Schools Budget, Capital Outlay Budget, Technology Budget, Foundation Budget, Financing Corporation Budget, Student Tuition and Fees, Investment Policy and Salary Schedule which require Board approval. Additional information is also included in the document and has been provided for information only. This document has been prepared in compliance with Florida Administrative Rule 6A-14.0716 and Florida Statutes 1011.30.

The first draft of the 2013-14 Budget and Operating Plans document was reviewed at the May Board of Trustees workshop. A final draft is submitted for your approval.

Attachment

FISCAL IMPACT    \_\_\_\_\_ Yes    \_\_\_\_\_ No      X   N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment?    \_\_\_\_\_ Yes    \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

REQUESTED BY:   
Vice President, Administrative Services

FUNDING VERIFIED AND APPROVED BY:   
Vice President, Administrative Services

APPROVED FOR AGENDA BY:   
President

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 7

**Approval to Transfer Unrestricted Fund Balance**

**RECOMMENDATION:**

**The Administration recommends District Board of Trustees approval of a transfer of the Unrestricted Fund Balance to the Unexpended Plant Fund.**

**STAFF ANALYSIS:**

The College requests that the District Board of Trustees approve a transfer in the amount of \$1,050,000 from the Current Unrestricted Fund 1 to the Unexpended Plant Fund 7. This transfer is requested in support of the College's Technology Plan, supporting on-going capital needs including additional parking or parking lot improvements.

In accordance with Rule 6A-14.0716, Florida Administrative Code, transfers from the Current Unrestricted Fund require approval by the College Board of Trustees as well as the Department of Education, Chancellor for Florida Colleges.

FISCAL IMPACT  Yes  No  N/A

Funding Source: Fund Balance Amount: \$ 1,050,000

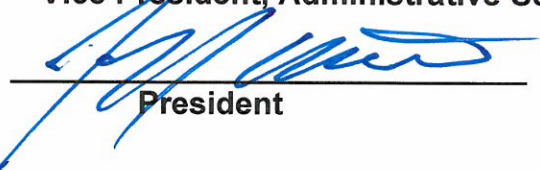
Will this action result in a Budget Amendment?  Yes  No

If yes, indicate the dollar amount: \$ 350,000

Attachment

REQUESTED BY:   
Vice President, Administrative Services

FUNDING VERIFIED AND APPROVED BY:   
Vice President, Administrative Services

APPROVED FOR AGENDA BY:   
President

**BUDGET AMENDMENT REQUEST**

**COLLEGE: Edison State College**

**FISCAL YEAR: 2012-2013**

Be it resolved that the District Board of Trustees, Edison State College, in meeting assembled, pursuant to Section 1011.30, Florida Statutes, and Rule 6A-14.0716(3)(b), Florida Administrative Code, hereby requests the State Board of Education to approve amendments to the college budget for the fiscal year as follows:

**REASONS FOR BUDGET AMENDMENT: Place an "X" by the applicable reason for amendment.**

<u>    X    </u>	<b>(1) JUSTIFICATION: To budget transfer of funds from Fund I (Current Fund - Unrestricted) to:</b>		
	<b>Fund</b>	<b>Amount</b>	<b>Explanation</b>
	7	\$700,000	Transfer is requested from Fund 1 in support of current technology and on-going capital needs.
	7	\$350,000	Transfer is requested from Fund 1 in support of future construction and renovation needs for parking.

\_\_\_\_\_ **(2) CHANGE IN FUND BALANCE: Notification necessary only if New Fund Balance is less than 5%**  
New Fund Balance \_\_\_\_\_ %

**CERTIFIED AS  
APPROVED BY  
BOARD:**

\_\_\_\_\_ **BOARD APPROVAL DATE: \_\_\_\_\_**  
President (as Secretary of the Board)

**DEPARTMENT OF EDUCATION**

**CERTIFIED AS  
APPROVED BY  
DEPARTMENT  
OF EDUCATION:**

\_\_\_\_\_ **CHANCELLOR, THE FLORIDA COLLEGE SYSTEM**

**DATE: \_\_\_\_\_**



Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 8

**Approval to Remove College Property from Inventory**

**RECOMMENDATION:**

**The Administration recommends District Board of Trustees approval for the removal of College property from the College's inventory system.**

**STAFF ANALYSIS:**

Florida Statute 274.05 and College Board Policy 6Hx6:4.08 require Board approval prior to removing College property from the inventory system. The attached list of tangible property includes the following:

- Capitalized items (cost \$5,000 and over): eight (8) items totaling \$54,104.50
- Non-capitalized items (cost \$1,000-\$4,999): ninety three (93) items totaling \$177,109.38

College Operating Procedure 04-0105, Accountability for College-Owned Property, allows for the disposition of Board approved write-offs as follows: transfers to other governmental units within the College District, selling them at public auction by sealed bid, or by any other manner in accordance with statutes, rules, or Board Policy.

It is recommended that the Board approve the removal of College property from the inventory system and that the assets be reduced as appropriate.

**FISCAL IMPACT** \_\_\_\_\_ Yes      X   No    \_\_\_\_\_ N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment? \_\_\_\_\_ Yes    \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

**REQUESTED BY:** \_\_\_\_\_  
*Heidi Decker*  
**Vice President, Administrative Services**

**FUNDING VERIFIED AND APPROVED BY:** \_\_\_\_\_  
*Heidi Decker*  
**Vice President, Administrative Services**

**APPROVED FOR AGENDA BY:** \_\_\_\_\_  
*[Signature]*  
**President**

EDISON STATE COLLEGE  
 INVENTORY REMOVAL LISTING  
 June 25, 2013- DISTRICT BOARD OF TRUSTEES WRITE-OFF

Non-Capitalized Items (Cost \$1,000 to \$4,999)

Property Number	Reason	Description	Acq. Date	Cost
1088	Obsolete	Stereostar Zoom Microscope	9/19/1986	1,458.00
1085	Obsolete	Table Top Autoclave Market Forge	11/17/1986	3,310.22
1491	Obsolete	Stereo Zoom Microscope w/stand	11/20/1987	1,441.60
2541	Obsolete	Macintosh II CPU	2/8/1994	4,220.55
3490	Obsolete	Pioneer Laser Disc Player	1/21/1994	1,811.93
3499	Obsolete	IBM 3174-51R Server	6/30/1993	2,250.00
3897	Surplus	Custom Video Microscope Cabinet	10/14/1994	2,227.00
3898	Surplus	Custom Video Microscope Cabinet	10/14/1994	2,227.00
3929	Obsolete	Microscope Video Camera	11/11/1994	2,723.33
3930	Obsolete	Microscope Video Camera	11/11/1994	2,723.33
3962	Obsolete	Apple PowerMac PC	12/9/1994	2,427.00
3965	Obsolete	Apple PowerMac PC	12/9/1994	2,427.00
3972	Obsolete	Pioneer Laser Disc Player	3/31/1995	1,095.00
3973	Obsolete	Pioneer Laser Disc Player	3/31/1995	1,095.00
4520	Obsolete	Superstack 2HUB 10-16 Port	11/21/1996	1,027.64
4521	Obsolete	Superstack 2HUB 10-16 Port	11/21/1996	1,027.67
4533	Broken	W/D Double Pedestal Desk	12/11/1996	2,650.82
5152	Broken	Omega Cube Credenza	5/25/1997	1,012.23
5153	Broken	Omega Cube Credenza	5/25/1997	1,012.23
5244	Broken	Lift w/full Body Sling	5/7/1997	1,375.66
5694	Broken	HP LaserJet 4000 Printer	6/3/1998	1,068.31
5755	Obsolete	Satellite Dish-10" w/Inst.Receiver	6/24/1998	2,650.00
5780	Broken	HP LaserJet 4000n	10/21/1998	1,279.35
5927	Obsolete	A/T2000 Xtray Developer	2/24/1999	3,965.00
5969	Obsolete	Midmatic M-11 Sterilizer	2/24/1999	3,260.00
6023	Obsolete	Dell Latitude CPi	7/16/1999	2,976.00
6025	Obsolete	Dell Latitude CPi	5/26/1999	1,575.00
6253	Obsolete	Ultraclave Sterilizer	6/25/1999	3,260.00
6310	Broken	HP Laserjet 4050n	9/10/1999	1,218.99
6417	Obsolete	Paragoon 2000 FTIR	11/3/1999	1,700.00
6676	Obsolete	MAC G4 w/Monitor	6/29/2000	3,410.00
6677	Obsolete	MAC G4 w/Monitor	6/29/2000	3,410.00
6735	Obsolete	Dell OptiPlex GX110	6/30/2000	1,273.00
6735	Obsolete	Dell OptiPlex GX110	6/30/2000	1,273.00
6739	Obsolete	Dell OptiPlex GX110	6/30/2000	1,273.00
6919	Broken	DP6850 Proxima	8/23/2000	3,999.00
6936	Obsolete	Sony EVI-30 Camera	7/28/2000	1,839.95
7172	Broken	Fisher Scientific Incubator	11/15/2000	2,522.03
7173	Broken	Fisher Scientific Incubator	11/15/2000	2,523.03
7266	Obsolete	VideoFlex 7600 Document Reader Microscope	2/14/2001	1,197.50
7439	Broken	HP Laser Jet 4100n	6/7/2001	1,355.45

Property Number	Reason	Description	Acq. Date	Cost
7553	Obsolete	Gendex Intro Oral Xtray Unit	6/28/2001	3,045.00
7759	Broken	HP LaserJet 4100DN	11/19/2001	1,793.49
7903	Broken	Custom Portable Podium	2/27/2002	1,600.00
8141	Obsolete	Dell OptiPlex GX260	10/17/2002	1,119.00
8201	Obsolete	Dell OptiPlex GX260	10/3/2002	1,186.00
8321	Broken	T520 Lexmark Printer	11/13/2002	1,363.77
8428	Obsolete	Perio Pro III Techniques Processor	5/15/2002	1,785.00
8524	Obsolete	Dell OptiPlex GX260	4/7/2003	1,046.00
8568	Broken	DP6870 Proxima	4/1/2003	4,044.00
8594	Broken	DP6870 Proxima	4/24/2003	4,044.00
8616	Broken	DP6870 Proxima	5/13/2003	4,044.00
9072	Broken	Video Conferencing Podium/Tables	7/29/2003	2,740.00
9077	Broken	OmniSwitch 6648	7/30/2003	4,081.80
9216	Obsolete	Dell OptiPlex SX270N	12/2/2003	1,328.00
9217	Obsolete	Dell OptiPlex SX270N	12/2/2003	1,328.00
9344	Broken	HP LaserJet 4200N	6/3/2004	1,269.14
9464	Broken	C420 Projector Proxima	6/17/2004	3,200.00
9510	Obsolete	Dell OptiPlex GX270	6/14/2004	1,135.31
9565	Obsolete	Dell OptiPlex GX270	6/14/2004	1,135.31
9611	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9613	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9616	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9618	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9619	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9620	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9622	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9649	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
9948	Obsolete	Dell OptiPlex GX270	6/16/2004	1,143.01
10009	Broken	C420 Projector Proxima	6/25/2004	3,200.00
10053	Broken	Symposium ID370	7/7/2004	1,999.00
10065	Broken	Wieland Sofa C09-3 Mitchell	6/30/2004	1,623.00
10066	Broken	Wieland Sofa C09-3 Mitchell	6/30/2004	1,623.00
10163	Broken	HP Color LaserJet 3700N	9/8/2004	1,494.11
10315	Broken	HP Color LaserJet 3700N	11/1/2004	1,358.50
10451	Obsolete	Dell OptiPlex GX270	6/14/2004	1,135.31
10527	Broken	Symposium ID370	3/19/2005	1,819.00
10718	Broken	HP Color LaserJet 3700N	5/18/2005	1,364.94
10737	Broken	SDP-900DXR Document Camera	5/4/2005	2,088.00
10768	Broken	Turning Point Class Set	6/9/2005	2,497.40
10780	Obsolete	Dell OptiPlex GX280	6/14/2005	1,091.53
10785	Obsolete	Dell OptiPlex GX280	6/14/2005	1,091.53
10821	Obsolete	Dell OptiPlex GX280	6/15/2005	1,023.75
10858	Obsolete	Dell OptiPlex GX280	6/21/2005	1,173.13
10860	Obsolete	Dell OptiPlex GX280	6/21/2005	1,173.13
10863	Obsolete	Dell OptiPlex GX280	6/21/2005	1,173.13
11203	Broken	PROCURVE HP Server	8/19/2005	2,269.98

Property Number	Reason	Description	Acq. Date	Cost
11204	Broken	PROCURVE HP Server	8/19/2005	2,269.98
11222	Damaged	Indoor Book Return w/cart	9/29/2005	1,224.99
11230	Broken	HP LaserJet 3700DN	9/29/2005	1,873.66
11867	Broken	Fellowes Powershredder	5/25/2007	1,101.58
12353	Broken	HP LaserJet 2015DN	8/25/2008	1,305.00
12942	Broken	Symposium ID370	12/17/2008	1,989.00
Total Items 93				\$ 177,109.38
<b>Capitalized Items (Cost &gt;\$5,000)</b>				
1735	Broken	SonyTV Video Projector	7/1/1987	5,249.00
7259	Broken	Gendex Intro Oral Xtray Unit	7/1/2000	5,150.15
7260	Broken	Gendex Intro Oral Xtray Unit	7/1/2000	5,150.15
7262	Broken	Gendex Intro Oral Xtray Unit	7/1/2000	5,150.15
7263	Broken	Gendex Intro Oral Xtray Unit	7/1/2000	5,150.15
8845	Broken	Gendex Digital Imaging System	7/1/2002	15,495.00
10029	Broken	C420 ASK Proxima	6/30/2004	6,379.95
10041	Broken	C420 ASK Proxima	6/30/2004	6,379.95
Total Items 8				\$ 54,104.50
<b>Grand Total</b>				<b>\$ 231,213.88</b>

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 9

**Approval to Write-off Delinquent Accounts**

**RECOMMENDATION:**

**The Administration recommends District Board of Trustees approval for the write-off of delinquent accounts deemed to be uncollectible.**

**STAFF ANALYSIS:**

Florida Statute 1010.03 and College Policy 6Hx6:4.10 require Board approval to write-off accounts deemed to be uncollectible. The attached table summarizes the uncollectible amounts by accounts receivable type that have been delinquent for two years. Collection efforts pertaining to written-off accounts will continue.

It is recommended that the Board approve the write-off of uncollectible accounts in the amount of \$692,955.

Attachment

**FISCAL IMPACT**     Yes     No     N/A

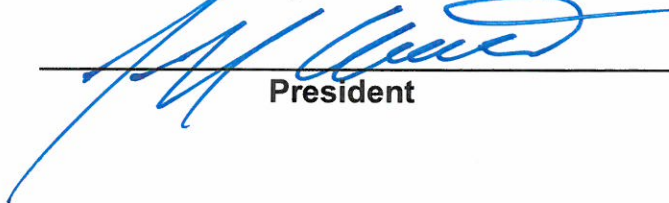
Funding Source: \_\_\_\_\_ Amount: \$692,955

Will this action result in a Budget Amendment?     Yes     No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

**REQUESTED BY:**   
Vice President, Administrative Services

**FUNDING VERIFIED AND APPROVED BY:**   
Vice President, Administrative Services

**APPROVED FOR AGENDA BY:**   
President

EDISON STATE COLLEGE

Table I  
 Analysis of Delinquent Accounts Written Off  
 For Fiscal Years 2008/09 through 2010/11

<u>Account Type</u>	<u>2008/2009</u>	<u>2009/2010</u>	<u>2010/2011</u>
Bad Checks/Other	\$10,284	\$6,111	\$9,320
Short-Term Student Loans	\$48,900	\$34,112	\$12,023
Veteran Deferments (1)	\$20,989	\$28,393	\$29,701
Student Tuition/Fees	\$144,313	\$605,721	\$586,673
Title IV(2)	\$130,245	\$25,381	\$55,238
Total Write-Off	\$354,731	\$699,718	\$692,955

NOTE – Fiscal Year 2010/11 accounts being charged off will be reported in fiscal year 2012/13

	<u>2008/2009</u>	<u>2009/2010</u>	<u>2010/2011</u>
Total Student Tuition/Fees	\$27,909,632	\$36,478,408	\$40,550,342
Percentage Change	36.60%	30.70%	11.16%
Write-Offs as a Percentage of Tuition Revenues	1.27%	1.92%	1.71%
Percentage Change	0.19%	0.65%	-0.21%

	<u>FY 2009</u>	<u>FY 2010</u>	<u>FY 2011</u>
Bad Debts Recovered	\$39,429	\$176,334	\$199,805

1. Deferment of student fees for 60 days in anticipation of payment of veteran tuition benefits. Veterans Affairs remits monies to both Veterans and Edison to pay for fees depending on which GI Bill they are on.
2. This amount represents return of federal financial aid due to student withdrawals.

EDISON STATE COLLEGE  
 Table II  
 Analysis of Delinquent Accounts Written Off  
 For Fiscal Years 2008/09 through 2010/11

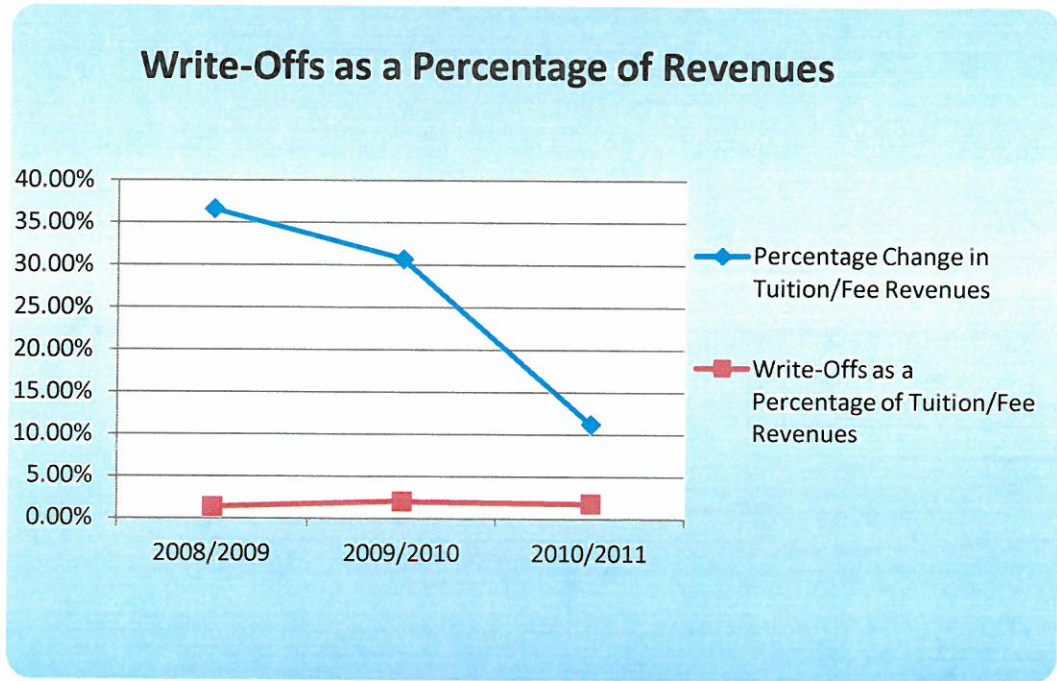
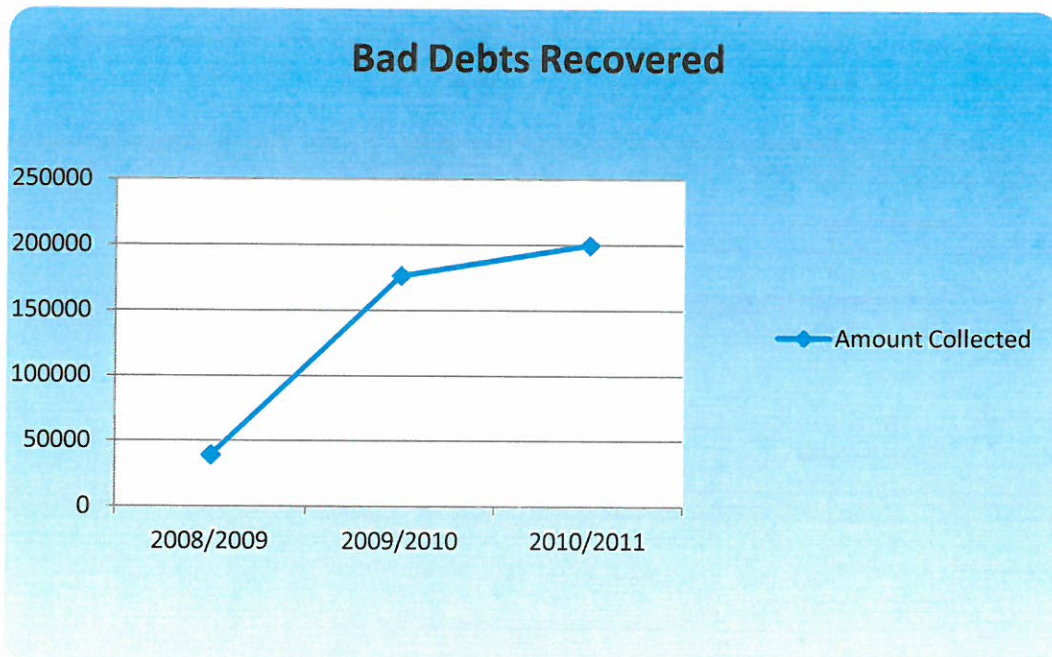


Table III  
 Bad Debts Recovered  
 For Fiscal Years 2008/09 through 2010/11



Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 10

**Approval of Naming Agreement with Presidio Networked Solutions, Inc. to Rename Building G on the Lee Campus "The Presidio Information Technology Center" For a Period of Five Years Pursuant to the Terms of the Attached Agreement and to Authorize the Purchase of Hardware, Software and Services for the Installation of a Voice Over Internet Protocol ("VOIP") Telephone System for the College**

RECOMMENDATION:

The Administration recommends District Board of Trustees approval of the attached Naming Agreement with Presidio Networked Solutions, Inc. for the purchase of hardware, software and services for the installation of a Voice Over Internet Protocol ("VOIP") telephone system for the College.

STAFF ANALYSIS:

The College is seeking to enter into a gift agreement for the naming of the G building on Lee Campus with Presidio Networked Solutions, Inc. for a term of five years for a discount of \$500,000 on the purchase of hardware, software and related services.

The project will replace the 20-year-old+ existing phone system with a new VOIP solution which includes new hardware, software and related infrastructure.

The Administration recommends approval of the naming agreement with Presidio and purchase of new VOIP phone system and authorizes the President or his designee to execute all contracts and agreements necessary to carry out this approval.

FISCAL IMPACT  Yes  No  N/A

Funding Source: Technology Budget Amount: \$ 751,684

Will this action result in a Budget Amendment?  Yes  No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

REQUESTED BY: Jeff Stewart  
Vice President, Research, Technology and Accountability

FUNDING VERIFIED AND APPROVED BY: Michelle Drake  
Vice President, Administrative Services

APPROVED FOR AGENDA BY: [Signature]  
President



## CORPORATE GIFT AGREEMENT

This Corporate Gift Agreement ("Gift Agreement") is made effective as of June 25, 2013 ("Effective Date"), by and between Presidio Networked Solutions, Inc. ("Presidio") with offices at 5237 Summerlin Commons Boulevard, Fort Myers, Florida 33907 ("Donor") and The District Board of Trustees of Edison State College, Florida ("College") for the use and benefit of the College. Donor wishes to give the College as a gift a very substantial discount from the State Contract Price on the purchase of hardware, software and services for the installation of a Voice Over Internet Protocol ("VOIP") telephone system for the College. The College desires to accept such gift, subject to the terms set forth in this Gift Agreement.

### TERMS OF THE GIFT

Donor hereby grants to the College a discount of \$500,000 for purchase of hardware, software and related services for the installation of a VOIP telephone system as set forth and described on the attached Exhibit (the "Contract").

The College shall acknowledge the Gift by naming the building currently designated as the "G Building" on the attached Exhibit B as the "Presidio Information Technology Center" for a period of five years following the execution of this agreement. The change in the name for the G Building will be implemented as follows:

Information about the College available on the internet will be updated to the extent reasonably possible and consistent with academic requirements to reflect the new name for G Building within the ninety day period following the execution of this agreement;

Paper literature reflecting the former designation of the G Building will be updated to reflect the new name for G Building beginning with orders for new paper products occurring after September 1, 2013; and,

Physical signage reflecting the name for G Building will be updated as such signage is replaced in the ordinary course of the College's business.

If Donor changes its name for any reason, then the College shall consult with Donor and come to a mutually agreeable decision with regard to the Naming. If either party is notified that the Donor's name or the Naming may infringe the intellectual property rights of a third party, the Board may remove the name from the Program until Donor is able to resolve any such claims. If Donor is unable to resolve such claims within 180 days following such notice, then the College may remove the Naming from the Program and the College shall have no further obligation or liability to Donor and shall not be required to return any portion of the Gift already paid.

If the Donor fails to timely fulfill its Gift commitment or perform the terms and conditions of the Contract, or if the Donor, any of its affiliated entities, or any of their respective officers or directors is involved in any type of material ethical violation or criminal charges, or the College reasonably and in good faith determines that circumstances have changed such that Donor's public image, products or services conflicts with the purposes or mission of the College, then the College, in its sole discretion, may remove the Naming from the building and the College shall

have no further obligation or liability to Donor and shall not be required to return any portion of the Gift already granted.

For purposes of publicizing the Gift and the Naming, College will have the right, without charge, to photograph the Donor's representatives and use the name and registered marks of the Donor in photographic, audiovisual, digital or any other form of medium (the "Media Materials") and to use, reproduce, distribute, exhibit, and publish the Media Materials in any manner and in whole or in part, including in brochures, website postings, informational and marketing materials, and reports and publications describing College's development and business activities.

At the end of the five year period following the execution of this agreement the College may continue to use the building name of Presidio Information Technology Center without payment of any royalty or license fee. Provided, however, that the College shall not be obligated to continue to the name should it wish to rename the facility.

This Gift Agreement constitutes the entire agreement of the parties with regard to the matters referred to herein, and supersedes all prior oral and written agreement, if any, of the parties in respect hereto. This Gift Agreement may not be modified or amended except by written agreement executed by both parties hereto.

This Gift Agreement will be governed by and construed in accordance with the laws of the State of Florida, without regard to any conflict of laws rule or principle. Any legal proceeding brought in connection with disputes relating to or arising out of this Gift Agreement will be filed and heard exclusively in Lee County, Florida, and each party waives any objection that it might raise to such venue and any right it may have to claim that such venue is inconvenient. This paragraph shall survive termination of this Agreement.

IN WITNESS WHEREOF, the parties have caused their duly authorized representatives to execute this Gift Agreement to be effective as of the date set forth hereinabove.

Presidio Networked Solutions, Inc.

The District Board of Trustees of Edison State College, Florida

By: 

By: \_\_\_\_\_

Its: **Jay T. Staples**  
**General Counsel**

Its: President

Dated: 06/19/13

Dated: \_\_\_\_\_

# EXHIBIT A



**VoIP Purchase with Naming of G**

State Contract Price	1,186,854.83
Edison Price	751,684.15
Discount for Naming	<u>435,170.68</u>
Donation of Engineering Services	64,829.32
Total Discount and Services	<u><u>500,000.00</u></u>

## SOFTWARE HARDWARE AND PHONES FOR VOIP

# PRESIDIO

Quote #: 11342293-13

Date: 04/10/2013

Page: 1 of 7

Title: Edison - Voice Project  
 To: Accounts Payable  
 Edison State College  
 8099 College Parkway  
 Fort Myers, FL 33919

From: Autumn Han  
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 Account Manager: Anthony Panella

#	Part #	Description	Qty	Price	Ext Price
1	TRN-CLC-004	1 Prepaid Training Credits:Redeem W/Cisco Learning Partners	130.00	\$0.00	\$0.00
2	Discount-HARDWARE	Discount-HARDWARE	1.00	(\$367,026.52)	(\$367,026.52)
<b>Core License</b>					
3	CCX-90MEDIKIT-K9=	CCX 9.0 Qty 1 CCX Media Kit - NO LICENSES	1.00	\$68.00	\$68.00
4	L-CCX-90-NEW-LIC	CCX 9.0 NEW-Product eDelivery LICENSES ONLY	1.00	\$0.00	\$0.00
5	CON-ESW-CCXNEWLIC	ESSENTIAL SW CCX 9.0 NEW Workforce Mgr Seat LIC ONLY	1.00	\$0.00	\$0.00
6	L-CCX-90-N-P-LIC	CCX 9.0 NEW PRE Seat Qty 1 LICENSE ONLY	100.00	\$1,258.00	\$125,800.00
7	CON-ESW-LCCX90NP	ESSENTIAL SW CCX 9.0 NEW PRE Seat Qty 1 LICENSE ONLY	100.00	\$184.50	\$18,450.00
8	UCSS-U-CCX-P-5-1	UCSS for CCX PRE for - 1 users 5 Year Sub	100.00	\$352.24	\$35,224.00
9	L-CCX-90-N-PHA-LIC	CCX 9.0 NEW PRE HA (Dual Server Cluster) Qty 1 LICENSE ONLY	1.00	\$10,196.60	\$10,196.60
10	L-CCX-90-P-SVR-LIC	CCX 9.0 NEW PRE Server License	1.00	\$0.00	\$0.00
11	L-CCX-90-E-PAK	CCX 9.0 autoexpanded eDelivery PAK	1.00	\$0.00	\$0.00
12	R-CUWL-STD-K9	Unified Workspace Licensing - Top Level for STD	1.00	\$0.00	\$0.00
13	CON-ESW-RCUWLSK9	ESSENTIAL SW Unified W-space Lic - Top Level for STD	1.00	\$0.00	\$0.00
14	UC-APPS-SW-9.0-K9	Version 9.0 Software Kit	1.00	\$0.00	\$0.00
15	VOIP-IPH-UWL-RTU	Cisco Mobile Voice RTU	1.00	\$0.00	\$0.00
16	IME-PAK	Include PAK Auto-expanding PAK for IME	1.00	\$0.00	\$0.00
17	LIC-UWL-STD-SLED-B	Services Mapping SKU 1K-10K UWL STD users	1040.00	\$0.00	\$0.00
18	CON-ESW-SSLEDB	ESSENTIAL SW Services Mapping SKU 1K-10K UWL STD User	1040.00	\$13.50	\$14,040.00
19	UCSS-U-UWL-STD-3-1	Cisco UWL STD UCSS - 1 user 3 Year Sub	1040.00	\$47.60	\$49,504.00
20	JAB9-DSK-UWL-RTU	Jabber for Desktop Right to Use Certificate	1.00	\$0.00	\$0.00
21	UCXN-9X-UWL-STD	Unity Connection 9.x CUWL STD Users	1040.00	\$0.00	\$0.00
22	IME-90-UWL	IME 9.0 Media Kit	1.00	\$0.00	\$0.00
23	UCXN-9X-SC-PORTS	Unity Connection 9.x SpeechConnect Ports	1.00	\$0.00	\$0.00
24	UCM-9X-UWL-STD	UC Manager 9.x CUWL STD Users	1040.00	\$0.00	\$0.00
25	IPAD-UWL-RTU	Jabber for iPad Right to Use Certificate	1.00	\$0.00	\$0.00
26	UWL-STD-PAK	CUWL STD 9.x PAK	1.00	\$0.00	\$0.00
27	JABBER-IM-RTU	Jabber for Everyone Right to Use	1.00	\$0.00	\$0.00
28	CUP9-ONPREM-OPT	Included CUCM IM and Presence for on-premise use	1.00	\$0.00	\$0.00

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29	JABBER-IM-ADDON	Jabber for Everyone Additional IM Users	1040.00	\$0.00	\$0.00
30	NEW-UWL-STD-SLED	New CUWL Standard Edition User SLED/Govt/Edu Only 1 User	1040.00	\$221.00	\$229,840.00
31	VOIP-IPH-UWL	Cisco Mobile Voice Client for iPhone	1040.00	\$0.00	\$0.00
32	JAB9-DSK-UWL	Jabber for Desktop 9.x for CUWL Only	1040.00	\$0.00	\$0.00
33	JAB9-IPAD-UWL	Cisco Jabber for iPad	1040.00	\$0.00	\$0.00
34	WEBEX-UWL-S-PAK	WebEx PAK for CUWL Standard	1.00	\$0.00	\$0.00
35	R-EMRGNCY-RSPNDR	EMRGNCY RSPNDR ESD	1.00	\$0.00	\$0.00
36	CON-ESW-EMRGNCY	ESSENTIAL SW EMRGNCY RSPNDR	1.00	\$0.00	\$0.00
37	ER90-USR-10	EMRGNCY RSPNDR 90 USR LIC 10 PHNS	140.00 for 12 mo(s)	\$0.00	\$0.00
38	ER90-SW-MED-K9	EMRGNCY RSPNDR 90 SW MEDIA	1.00	\$0.00	\$0.00
39	ER90-SW-NEW-K9	EMRGNCY RSPNDR 90 SW NEW	1.00	\$0.00	\$0.00
40	ER90-USR-10-NEW	EMRGNCY RSPNDR 90 USR LIC 10 PHNS NEW	140.00	\$136.00	\$19,040.00
41	CON-ESW-ER90USR0	ESSENTIAL SW EMRGNCY RSPNDR 90 US	140.00 for 12 mo(s)	\$27.00	\$3,780.00
42	UCSS-U-ER-1-10	UCSS Emergency Responder - 10 Users One Year Sub	140.00 for 12 mo(s)	\$13.60	\$1,904.00
43	R-UCL-UCM-LIC-K9	Top Level SKU For 9.x User License - Electronic Delivery	1.00	\$0.00	\$0.00
44	CON-ESW-RUCLUCK9	ESSENTIAL SW Top Level SKU For 9.	1.00 for 12 mo(s)	\$0.00	\$0.00
45	CUCM-VERS-9.X	CUCM Software Version 9.X	1.00	\$0.00	\$0.00
46	CCX-90-CMBUNDLE-K9	CCX 9.0 Promo Bundle available only with NEW CUCM or BE6000	1.00	\$0.00	\$0.00
47	UCM-PAK	UCM 9X PAK	1.00	\$0.00	\$0.00
48	LIC-CUCM-9X-ESS-A	UC Manager-9.x Essential User License User-Under 1K	360.00	\$27.20	\$9,792.00
49	CON-ESW-LIC9XES	ESSENTIAL SW UC Manager-9.x Essen	360.00 for 12 mo(s)	\$1.80	\$648.00
50	VMW-VS5-ST-1A=	VMware vSphere 5 Standard (1 CPU) 1yr Support Required	10.00 for 12 mo(s)	\$1,268.88	\$12,688.80
51	CON-ISV1-VS5STD1A	ISV 24X7 VMware vSphere Standard List Price is ANNUAL	10.00 for 12 mo(s)	\$378.00	\$3,780.00
52	UCS-VMW-TERMS	Acceptance of Terms Standalone VMW License for UCS Servers	10.00	\$0.00	\$0.00
				<b>Total [Core License]:</b>	<b>\$534,755.40</b>
<b>Lee</b>					
53	C2951-VSEC-CUBE/K9	C2951 UC SEC CUBE Bundle PVD3-32 UC SEC Lic FL-CUBEE-25	2.00	\$7,068.60	\$14,137.20
54	CON-SNTP-2951VSCC	SMARTNET 24X7X4 C2951 VSEC CUBE Bundle PVD3-32 UC SEC	2.00 for 12 mo(s)	\$1,382.40	\$2,764.80
55	CAB-CONSOLE-RJ45	Console Cable 6ft with RJ45 and DB9F	2.00	\$20.40	\$40.80
56	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	2.00	\$0.00	\$0.00
57	PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply	2.00	\$0.00	\$0.00
58	RPS-ADPTR-2921-51	Cisco 2921/2951 RPS Adapter for use with External RPS	2.00	\$170.00	\$340.00
59	MEM-CF-256U512MB	256MB to 512MB CF Upgrade for Cisco 1900 2900 3900 ISR	2.00	\$136.00	\$272.00
60	MEM-2951-512U1GB	512MB to 1GB DRAM Upgrade (1 GB DIMM) for Cisco 2951 ISR	2.00	\$340.00	\$680.00
61	S2951UK9-15204M	Cisco 2951 IOS UNIVERSAL	2.00	\$0.00	\$0.00
62	SL-29-IPB-K9	IP Base License for Cisco 2901-2951	2.00	\$0.00	\$0.00
63	SL-29-SEC-K9	Security License for Cisco 2901-2951	2.00	\$0.00	\$0.00
64	SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	2.00	\$0.00	\$0.00
65	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions	2.00	\$0.00	\$0.00

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66	ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	2.00	\$0.00	\$0.00
67	VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	2.00	\$1,496.00	\$2,992.00
68	VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)	2.00	\$598.40	\$1,196.80
69	PVDM3-32U256	PVDM3 32-channel to 256-channel factory upgrade	2.00	\$5,290.40	\$10,580.80
70	HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	4.00	\$0.00	\$0.00
71	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900 3900 ISR	4.00	\$0.00	\$0.00
72	VG224	24 Port Voice over IP analog phone gateway	1.00	\$3,668.60	\$3,668.60
73	CON-SNTP-VG224	SMARTNET 24X7X4 24 Port Voice over I	1.00	\$621.90	\$621.90
74	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	1.00	\$0.00	\$0.00
75	SVGVG-15104M	Cisco VG200 Series IP SUBSET/VOICE	1.00	\$0.00	\$0.00
76	MEM-224-1X64F-U	64MB Flash Memory for VG224 (Factory Upgrade)	1.00	\$0.00	\$0.00
77	MEM-224-1X128D-U	128MB DRAM Memory for VG224 (Factory Upgrade)	1.00	\$0.00	\$0.00
78	VG224-4PACK	4 Pack of VG224 High Density Analog Gateway	2.00	\$0.00	\$0.00
79	VG224-MP	VG224 for MultiPack	8.00	\$2,805.00	\$22,440.00
80	CON-SNTP-VG224-MP	SMARTNET 24X7X4 VG224 for MultiPack	8.00	\$621.90	\$4,975.20
81	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	8.00	\$0.00	\$0.00
82	SVGVG-15104M	Cisco VG200 Series IP SUBSET/VOICE	8.00	\$0.00	\$0.00
83	MEM-224-1X64F-U	64MB Flash Memory for VG224 (Factory Upgrade)	8.00	\$0.00	\$0.00
84	MEM-224-1X128D-U	128MB DRAM Memory for VG224 (Factory Upgrade)	8.00	\$0.00	\$0.00

**Total [Lee]: \$64,710.10**

## Collier

85	C2951-VSEC-CUBE/K9	C2951 UC SEC CUBE Bundle PVDM3-32 UC SEC Lic FL-CUBEE-25	2.00	\$7,068.60	\$14,137.20
86	CON-SNTP-2951VSCC	SMARTNET 24X7X4 C2951 VSEC CUBE Bundle PVDM3-32 UC SEC	2.00	\$1,382.40	\$2,764.80
87	CAB-CONSOLE-RJ45	Console Cable 6ft with RJ45 and DB9F	2.00	\$20.40	\$40.80
88	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	2.00	\$0.00	\$0.00
89	PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply	2.00	\$0.00	\$0.00
90	RPS-ADPTR-2921-51	Cisco 2921/2951 RPS Adapter for use with External RPS	2.00	\$170.00	\$340.00
91	MEM-CF-256U512MB	256MB to 512MB CF Upgrade for Cisco 1900 2900 3900 ISR	2.00	\$136.00	\$272.00
92	MEM-2951-512U1GB	512MB to 1GB DRAM Upgrade (1 1GB DIMM) for Cisco 2951 ISR	2.00	\$340.00	\$680.00
93	S2951UK9-15204M	Cisco 2951 IOS UNIVERSAL	2.00	\$0.00	\$0.00
94	SL-29-IPB-K9	IP Base License for Cisco 2901-2951	2.00	\$0.00	\$0.00
95	SL-29-SEC-K9	Security License for Cisco 2901-2951	2.00	\$0.00	\$0.00
96	SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	2.00	\$0.00	\$0.00
97	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions	2.00	\$0.00	\$0.00
98	ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	2.00	\$0.00	\$0.00
99	VVIC3-4MFT-T1/E1	4-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	2.00	\$2,992.00	\$5,984.00
100	VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)	2.00	\$598.40	\$1,196.80
101	PVDM3-32U256	PVDM3 32-channel to 256-channel factory upgrade	2.00	\$5,290.40	\$10,580.80
102	HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	4.00	\$0.00	\$0.00



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103	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900 3900 ISR	4.00	\$0.00	\$0.00
104	VG224	24 Port Voice over IP analog phone gateway	3.00	\$3,668.60	\$11,005.80
105	CON-SNTP-VG224	SMARTNET 24X7X4 24 Port Voice over I	3.00	\$621.90	\$1,865.70
106	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	3.00	\$0.00	\$0.00
107	SVGVG-15104M	Cisco VG200 Series IP SUBSET/VOICE	3.00	\$0.00	\$0.00
108	MEM-224-1X64F-U	64MB Flash Memory for VG224 (Factory Upgrade)	3.00	\$0.00	\$0.00
109	MEM-224-1X128D-U	128MB DRAM Memory for VG224 (Factory Upgrade)	3.00	\$0.00	\$0.00

Total [Collier]: \$48,867.90

## Charlotte

110	C2951-VSEC-CUBE/K9	C2951 UC SEC CUBE Bundle PVD3-32 UC SEC Lic FL-CUBEE-25	2.00	\$7,058.60	\$14,137.20
111	CON-SNTP-2951VSCC	SMARTNET 24X7X4 C2951 VSEC CUBE Bundle PVD3-32 UC SEC	2.00	\$1,382.40	\$2,764.80
112	CAB-CONSOLE-RJ45	Console Cable 6ft with RJ45 and DB9F	2.00	\$20.40	\$40.80
113	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	2.00	\$0.00	\$0.00
114	PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply	2.00	\$0.00	\$0.00
115	RPS-ADPTR-2921-51	Cisco 2921/2951 RPS Adapter for use with External RPS	2.00	\$170.00	\$340.00
116	MEM-CF-256U512MB	256MB to 512MB CF Upgrade for Cisco 1900 2900 3900 ISR	2.00	\$136.00	\$272.00
117	MEM-2951-512U1GB	512MB to 1GB DRAM Upgrade (1 1GB DIMM) for Cisco 2951 ISR	2.00	\$340.00	\$680.00
118	FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license	4.00	\$442.00	\$1,768.00
119	FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license	4.00	\$1,564.00	\$6,256.00
120	FL-SRST	Cisco Survivable Remote Site Telephony License	2.00	\$0.00	\$0.00
121	S2951UK9-15204M	Cisco 2951 IOS UNIVERSAL	2.00	\$0.00	\$0.00
122	SL-29-IPB-K9	IP Base License for Cisco 2901-2951	2.00	\$0.00	\$0.00
123	SL-29-SEC-K9	Security License for Cisco 2901-2951	2.00	\$0.00	\$0.00
124	SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	2.00	\$0.00	\$0.00
125	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions	2.00	\$0.00	\$0.00
126	ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	2.00	\$0.00	\$0.00
127	VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	2.00	\$1,496.00	\$2,992.00
128	VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)	2.00	\$598.40	\$1,196.80
129	PVDM3-32U256	PVDM3 32-channel to 256-channel factory upgrade	2.00	\$5,290.40	\$10,580.80
130	HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	4.00	\$0.00	\$0.00
131	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900 3900 ISR	4.00	\$0.00	\$0.00
132	UCUCS-EZ-C220M3S	UCS C220 M3 SFF dual-4-core/3.3 GHz 64 GB RAM 8x300 GB 15K	2.00	\$14,685.96	\$29,371.92
133	CON-SNTP-UC220M3S	SMARTNET 24X7X4 UCS C220 M3 Server	2.00	\$324.00	\$648.00
134	UCSC-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter	2.00	\$0.00	\$0.00
135	UCS-RAID-9266CV	MegaRAID 9266CV-8i w/TFM + Super Cap	2.00	\$0.00	\$0.00
136	UCS-HDD300G12F105	300GB 6Gb SAS 15K RPM SFF HDD/hot plug/drive sled mounted	16.00	\$0.00	\$0.00
137	UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16.00	\$0.00	\$0.00
138	UCS-CPU-E5-2643	3.30 GHz E5-2643/130W 4C/10MB Cache/DDR3 1600MHz	4.00	\$0.00	\$0.00

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139	UCSC-SD-16G-C220	16GB SD Card Module for C220 servers	2.00	\$0.00	\$0.00
140	UCSC-RAIL1	Rail Kit for C220 C22 C24 rack servers	2.00	\$0.00	\$0.00
141	UCSC-HS-C220M3	Heat Sink for UCS C220 M3 Rack Server	4.00	\$0.00	\$0.00
142	UCSC-PSU-650W	650W power supply for C-series rack servers	4.00	\$0.00	\$0.00
143	CAB-N5K6A-NA	Power Cord 200/240V 6A North America	4.00	\$0.00	\$0.00
144	VG224	24 Port Voice over IP analog phone gateway	3.00	\$3,668.60	\$11,005.80
145	CON-SNTP-VG224	SMARTNET 24X7X4 24 Port Voice over I	3.00	\$621.90	\$1,865.70
146	CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m	3.00	\$0.00	\$0.00
147	SVGVG-15104M	Cisco VG200 Series IP SUBSET/VOICE	3.00	\$0.00	\$0.00
148	MEM-224-1X64F-U	64MB Flash Memory for VG224 (Factory Upgrade)	3.00	\$0.00	\$0.00
149	MEM-224-1X128D-U	128MB DRAM Memory for VG224 (Factory Upgrade)	3.00	\$0.00	\$0.00

**Total [Charlotte]: \$83,919.82**

## End Points

150	CP-6941-C-K9=	Cisco UC Phone 6941 Charcoal Standard Handset	475.00	\$180.20	\$85,775.20
151	CON-SNT-41CK	SMARTNET 8X5XNBD Cisco Unified IP Phone 6941 Char STD CON-STLOC	475.00 for 12 mo(s)	\$0.00	\$0.00
152	CP-7915=	7915 UC Phone Grayscale Expansion Module	15.00	\$285.60	\$4,284.00
153	CP-7925G-A-K9=	Cisco 7925G FCC; Battery/Power Supply Not Included	4.00	\$459.00	\$1,836.00
154	CON-SNT-7925G1K	SMARTNET 8X5XNBD Cisco 7925G FCC; CM/CME UL Reqd; Battery CON-STLOC	4.00 for 12 mo(s)	\$0.00	\$0.00
155	CP-7925G-SW-K9-A	Cisco 7925G Software FCC	4.00	\$0.00	\$0.00
156	CP-PWR-7925G-NA=	Cisco 7925G Power Supply for North America	4.00	\$30.60	\$122.40
157	CP-BATT-7925G-EXT=	Cisco 7925G Battery Extended	4.00	\$64.60	\$258.40
158	CP-7937G=	Cisco UC Conference Station 7937 Global	2.00	\$948.60	\$1,897.20
159	CON-SNT-CP7937	SMARTNET 8X5XNBD Cisco IP Conference Station 7937 Global CON-STLOC	2.00 for 12 mo(s)	\$0.00	\$0.00
160	CP-7942G=	Cisco UC Phone 7942 spare	519.00	\$268.60	\$139,403.40
161	CP-7962G=	Cisco UC Phone 7962 spare	15.00	\$336.60	\$5,049.00
162	CP-8945-K9=	Cisco Unified Phone 8945 Phantom Grey Standard Handset	24.00	\$357.00	\$8,568.00
163	CP-PWR-CORD-NA=	7900 Series Transformer Power Cord North America	15.00	\$6.80	\$102.00
164	CP-PWR-CUBE-3=	IP Phone power transformer for the 7900 phone series	15.00	\$30.60	\$459.00
165	CP-SINGLFOOTSTAND=	Footstand kit for single 7914 7915 or 7916	15.00	\$22.44	\$336.60

**Total [End Points]: \$248,091.20**

## Fidelus

166	FID-FCO-V2.0.22	Fidelus Console Operator version 2.0.22	3.00	\$966.67	\$2,900.01
167	FID-FCO-MNT	Fidelus Console Operator Maintenance - 1 Year	3.00	\$500.00	\$1,500.00

**Total [Fidelus]: \$4,400.01**

## Plantronics Headsets

168	84693-01	Plantronics CS 540 - Headset ( convertible ) - wireless - DECT	20.00	\$184.13	\$3,682.60
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				<b>Total [Plantronics Headsets]:</b>	<b>\$3,682.60</b>
<b>z covers</b>					
169	CI925HQD	Ruggedized Full Protection Health Grade Silicone Case for Cisco 7925G/7925G-EX Unified Wireless IP Phone, w/ Fixed Low Profile Belt Clip, RED	4.00	\$54.44	\$217.76
				<b>Total [z covers]:</b>	<b>\$217.76</b>
<b>InformaCast</b>					
170	IPTA-IC1000	InformaCast - 1000 End Point Licenses	1.00	\$10,800.00	\$10,800.00
171	IPTA-IC250	InformaCast - 250 End Point Licenses	2.00	\$3,000.00	\$6,000.00
172	IPTA-M1Y-C	1 Year Maintenance Subscription Per End Point License - 1000 License Tier	1500.00	\$5.00	\$7,500.00
				<b>Total [InformaCast]:</b>	<b>\$24,300.00</b>
<b>ISI</b>					
173	13134	Upgrade from Infortel Select 1000 to Infortel Select 2500	1.00	\$1,800.00	\$1,800.00
174	51440	Remote assistance for installation and training - up to 16 hours	1.00	\$1,500.00	\$1,500.00
175	51043	Filter change from Siemens to Cisco	1.00	\$555.56	\$555.56
176	51225	One year add-on support for upgrade to Infortel Select 2500	1.00	\$846.67	\$846.67
177	411000	Year 2 of 3 Rate Table Subscription	5.00	\$88.89	\$444.45
				<b>Total [ISI]:</b>	<b>\$5,146.68</b>
				<b>Sub Total:</b>	<b>\$651,064.95</b>
				<b>Grand Total:</b>	<b>\$651,064.95</b>

# PRESIDIO™

Quote #: 11342293-13

Date: 04/10/2013

Page: 7 of 7

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: 0KD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and anti-boycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

\_\_\_\_\_  
Customer Signature Date

\_\_\_\_\_  
Presidio Representative Date

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HARDWARE FOR VOIP, SERVERS,  
CHASSIS AND REDUNDANCY

# PRESIDIO

Quote #: 11367751-02  
 Date: 04/05/2013  
 Page: 1 of 3

Title: Edison - UCS 300GB  
 To: Accounts Payable  
 Edison State College  
 8099 College Parkway  
 Fort Myers, FL 33919

From: Autumn Han  
 Presidio Networked Solutions  
 5237 Summerlin Commons Blvd  
 Suite 328  
 Fort Myers, FL 33907

Phone: (239) 489-9325 Ext. 0000  
 Email: ccichielo@edison.edu

Phone: 407.409.8260  
 Fax: 239.206.2620  
 Email: ahan@presidio.com  
 Account Manager: Anthony Panelia

#	Part #	Description	Qty	Price	Ext Price
1	UCS-EZ-300GB-2PK	UCS SP 2-PK 300GB 6Gb SAS 10K RPM SFF HDD	10	\$0.00	\$0.00
2	UCS-EZ-300GB-HDD	300GB 6Gb SAS 10K RPM SFF HDD (Only For SmartPlay)	20	\$357.00	\$7,140.00
3	UCS-EZ-CHSS-EXP-PK	UCS SP CHASSIS EXPN PAK INCL 2x2208 w/ 4xSERVER EXPN PAK	1	\$0.00	\$0.00
4	UCS-EZ-ENVP-B200M3	UCS SP B200 VALUEPLUS EXP PAK w/ 2xE52665,128GB	2	\$10,608.00	\$21,216.00
5	CON-OSP-ETVB20M3	ONSITE 24X7X4 UCS B200 M3 Server	2	\$204.80	\$409.60
6	N20-BBLKD	UCS 2.5 inch HDD blanking panel	for 12 mo(s) 4	\$0.00	\$0.00
7	UCS-CPU-E5-2665	2.40 GHz E5-2665/115W 8C/20MB Cache/DDR3 1600MHz	4	\$0.00	\$0.00
8	UCS-MR-1X162RY-A	16GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16	\$0.00	\$0.00
9	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	4	\$0.00	\$0.00
10	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	2	\$0.00	\$0.00
11	UCSB-MLOM-PT-01	Cisco UCS Port Expander Card (mezz) for VIC 1240 modular LOM	2	\$0.00	\$0.00
12	UCS-EZ-ENTS-B200M3	UCS SP B200 ENTRY EXP PAK w/ 2xE52620,64GB	2	\$5,712.00	\$11,424.00
13	CON-OSP-EZSB20M3	ONSITE 24X7X4 UCS B200 M3 Server	2	\$204.80	\$409.60
14	N20-BBLKD	UCS 2.5 inch HDD blanking panel	for 12 mo(s) 4	\$0.00	\$0.00
15	UCS-CPU-E5-2620	2.00 GHz E5-2620/95W 6C/15MB Cache/DDR3 1333MHz	4	\$0.00	\$0.00
16	UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16	\$0.00	\$0.00
17	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	4	\$0.00	\$0.00
18	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	2	\$0.00	\$0.00
19	UCSB-MLOM-PT-01	Cisco UCS Port Expander Card (mezz) for VIC 1240 modular LOM	2	\$0.00	\$0.00
20	UCS-EZ-INFRA-CHSS	UCS EZ BUN 5108 Blade Svr AC Chassis, 4PS, 2 IOM	1	\$11,900.00	\$11,900.00
21	CON-OSP-EZINCHSS	ONSITE 24X7X4 UCS 5108 Blade Server AC Chassis	1	\$173.60	\$173.60
22	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	for 12 mo(s) 4	\$0.00	\$0.00
23	N01-UAC1	Single phase AC power module for UCS 5108	1	\$0.00	\$0.00
24	N20-CAK	Accessory kit for UCS 5108 Blade Server Chassis	1	\$0.00	\$0.00
25	N20-CBLKB1	Blade slot blanking panel for UCS 5108/single slot	8	\$0.00	\$0.00
26	N20-FAN5	Fan module for UCS 5108	8	\$0.00	\$0.00
27	N20-FW011	UCS Blade Server Chassis FW Package 2.1	1	\$0.00	\$0.00
28	UCS-IOM-2208XP	UCS 2208XP I/O Module (8 External, 32 Internal 10Gb Ports)	2	\$0.00	\$0.00
29	UCSB-PSU-2500ACPL	2500W Platinum AC Hot Plug Power Supply for UCS 5108 Chassis	4	\$0.00	\$0.00

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Quote #: 11367751-02

Date: 04/05/2013

Page: 2 of 3

30	UCS-SP6-EV-P-B200	UCS SP B200 VALUEPLUS BDL 2x6248,1xCH,4xB200w/2xE52665,128GB	1	\$0.00	\$0.00
31	UCS-SP-INFRA-FI	UCS 6248 FI w/ 12p LIC, Cables Bundle	2	\$7,007.40	\$14,014.80
32	CON-OSP-SPINFRAF	ONSITE 24X7X4 6248UP Fabric Interconnect	2	\$642.40	\$1,284.80
33	UCS-FI-DL2	UCS 6248 Layer 2 Daughter Card	2 for 12 mo(s)	\$0.00	\$0.00
34	UCS-PSU-6248UP-AC	UCS 6248UP Power Supply/100-240VAC	4	\$0.00	\$0.00
35	DS-SFP-FC8G-SW	8 Gbps Fibre Channel SW SFP+, LC	12	\$0.00	\$0.00
36	SFP-10G-SR	10GBASE-SR SFP Module	4	\$0.00	\$0.00
37	SFP-H10GB-CU3M	10GBASE-CU SFP+ Cable 3 Meter	8	\$0.00	\$0.00
38	UCS-ACC-6248UP	UCS 6248UP Chassis Accessory Kit	2	\$0.00	\$0.00
39	UCS-BLKE-6200	UCS 6200 Series Expansion Module Blank	2	\$0.00	\$0.00
40	UCS-FAN-6248UP	UCS 6248UP Fan Module	4	\$0.00	\$0.00
41	CAB-C13-C14-2M	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	4	\$0.00	\$0.00
42	N10-MGT011	UCS Manager v2.1	2	\$0.00	\$0.00
43	UCS-SP-ENVP-B200M3	(Not a standalone SKU) B200M3 w/2xE5-2665,128GB,1240 VIC	4	\$11,900.00	\$47,600.00
44	CON-OSP-SFPVB200	ONSITE 24X7X4 Smart Play B200 M3 Server	4 for 12 mo(s)	\$204.80	\$819.20
45	N20-BBLKD	UCS 2.5 Inch HDD blanking panel	8	\$0.00	\$0.00
46	UCS-CPU-E5-2665	2.40 GHz E5-2665/115W 8C/20MB Cache/DDR3 1600MHz	8	\$0.00	\$0.00
47	UCS-MR-1X162RY-A	16GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	32	\$0.00	\$0.00
48	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	8	\$0.00	\$0.00
49	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	4	\$0.00	\$0.00
50	UCSB-MLOM-PT-01	Cisco UCS Port Expander Card (mezz) for VIC 1240 modular LOM	4	\$0.00	\$0.00
51	UCS-SP-INFRA-CHSS	UCS SP BASE 5108 Blade Svr AC Chassis	1	\$9,853.20	\$9,853.20
52	CON-OSP-SPINFRAC	ONSITE 24X7X4 5108 Blade Server Chassis	1 for 12 mo(s)	\$173.60	\$173.60
53	N20-CAK	Accessory kit for UCS 5108 Blade Server Chassis	1	\$0.00	\$0.00
54	N20-CBLKB1	Blade slot blanking panel for UCS 5108/single slot	8	\$0.00	\$0.00
55	N20-FAN5	Fan module for UCS 5108	8	\$0.00	\$0.00
56	N20-FW011	UCS Blade Server Chassis FW Package 2.1	1	\$0.00	\$0.00
57	UCS-IOM-2208XP	UCS 2208XP I/O Module (8 External, 32 Internal 10Gb Ports)	2	\$0.00	\$0.00
58	UCSB-PSU-2500ACPL	2500W Platinum AC Hot Plug Power Supply for UCS 5108 Chassis	4	\$0.00	\$0.00
59	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	4	\$0.00	\$0.00
60	N01-UAC1	Single phase AC power module for UCS 5108	1	\$0.00	\$0.00
61	UCS-EZ-M16GB-4PK	UCS SP 16GB MEMORY 4-PK	12	\$0.00	\$0.00
62	UCS-EZ-16GB-MEM	(Not a standalone SKU) 16GB DDR3-1600-MHz	48	\$377.40	\$18,115.20
63	UCUCS-EZ-B200M3	UCS B200 M3, dual-8-core/2.7 GHz, 96GB RAM	2	\$12,114.88	\$24,229.76
64	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	4	\$0.00	\$0.00
65	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	2	\$0.00	\$0.00
66	UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16	\$0.00	\$0.00
67	UCS-CPU-E5-2680	2.70 GHz E5-2680 130W 8C/20MB Cache/DDR3 1600MHz	4	\$0.00	\$0.00
68	UCS-MR-1X041RY-A	4GB DDR3-1600-MHz RDIMM/PC3-12800/single rank/1.35v	16	\$0.00	\$0.00

# PRESIDIO

Quote #: 11367751-02  
Date: 04/05/2013  
Page: 3 of 3

69	N20-BBLKD	UCS 2.5 inch HDD blanking panel	4	\$0.00	\$0.00
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<b>Sub Total:</b>	<b>\$168,763.36</b>
<b>Discount:</b>	<b>(\$68,144.16)</b>
<b>Grand Total:</b>	<b>\$100,619.20</b>

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

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Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

Presidio Representative \_\_\_\_\_ Date \_\_\_\_\_



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**REMAINING HARDWARE NECESSARY FOR TO  
MIGRATE THE SERVER TO THE NEW SERVER  
LOCATION**

# PRESIDIO

Quote #: 11367751-04

Date: 04/05/2013

Page: 1 of 3

Title: Edison - UCS 300GB

To: Accounts Payable

Edison State College  
8099 College Parkway  
Fort Myers, FL 33919

From: Autumn Han

Presidio Networked Solutions  
5237 Summerlin Commons Blvd  
Suite 328  
Fort Myers, FL 33907

Phone: (239) 489-9325 Ext. 0000

Email: ccichielo@edison.edu

Phone: 407.409.8260

Fax: 239.205.2620

Email: ahan@presidio.com

Account Manager: Anthony Panella

#	Part #	Description	Qty	Price	Ext Price
1	UCS-EZ-CHSS-EXP-PK	UCS SP CHASSIS EXPN PAK INCL 2x2208 w/ 4xSERVER EXPN PAK	1	\$0.00	\$0.00
2	UCS-EZ-ENVP-B200M3	UCS SP B200 VALUEPLUS EXP PAK w/ 2xE52665,128GB	2	\$6,240.00	\$12,480.00
3	CON-OSP-ETVB20M3	ONSITE 24X7X4 UCS B200 M3 Server	2	\$204.80	\$409.60
4	N20-BBLKD	UCS 2.5 inch HDD blanking panel	4	\$0.00	\$0.00
5	UCS-CPU-E5-2665	2.40 GHz E5-2665/115W 8C/20MB Cache/DDR3 1600MHz	4	\$0.00	\$0.00
6	UCS-MR-1X162RY-A	16GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16	\$0.00	\$0.00
7	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	4	\$0.00	\$0.00
8	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	2	\$0.00	\$0.00
9	UCSB-MLOM-PT-01	Cisco UCS Port Expander Card (mezz) for VIC 1240 modular LOM	2	\$0.00	\$0.00
10	UCS-EZ-ENTS-B200M3	UCS SP B200 ENTRY EXP PAK w/ 2xE52620,64GB	2	\$3,360.00	\$6,720.00
11	CON-OSP-EZSB20M3	ONSITE 24X7X4 UCS B200 M3 Server	2	\$204.80	\$409.60
12	N20-BBLKD	UCS 2.5 inch HDD blanking panel	4	\$0.00	\$0.00
13	UCS-CPU-E5-2620	2.00 GHz E5-2620/95W 6C/15MB Cache/DDR3 1333MHz	4	\$0.00	\$0.00
14	UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16	\$0.00	\$0.00
15	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	4	\$0.00	\$0.00
16	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	2	\$0.00	\$0.00
17	UCSB-MLOM-PT-01	Cisco UCS Port Expander Card (mezz) for VIC 1240 modular LOM	2	\$0.00	\$0.00
18	UCS-EZ-INFRA-CHSS	UCS EZ BUN 5108 Blade Svr AC Chassis, 4PS, 2 IOM	1	\$7,000.00	\$7,000.00
19	CON-OSP-EZINCHSS	ONSITE 24X7X4 UCS 5108 Blade Server AC Chassis	1	\$173.60	\$173.60
20	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	4	\$0.00	\$0.00
21	N01-UAC1	Single phase AC power module for UCS 5108	1	\$0.00	\$0.00
22	N20-CAK	Accessory kit for UCS 5108 Blade Server Chassis	1	\$0.00	\$0.00
23	N20-CBLKB1	Blade slot blanking panel for UCS 5108/single slot	8	\$0.00	\$0.00
24	N20-FAN5	Fan module for UCS 5108	8	\$0.00	\$0.00
25	N20-FW011	UCS Blade Server Chassis FW Package 2.1	1	\$0.00	\$0.00
26	UCS-IOM-2208XP	UCS 2208XP I/O Module (8 External, 32 Internal 10Gb Ports)	2	\$0.00	\$0.00
27	UCSB-PSU-2500ACPL	2500W Platinum AC Hot Plug Power Supply for UCS 5108 Chassis	4	\$0.00	\$0.00
28	UCS-EZ-M16GB-4PK	UCS SP 16GB MEMORY 4-PK	12	\$0.00	\$0.00
29	UCS-EZ-16GB-MEM	(Not a standalone SKU) 16GB DDR3-1600-MHz	48	\$222.00	\$10,656.00

# PRESIDIO™

Quote #: 11367751-04  
Date: 04/05/2013  
Page: 2 of 3

30	UCUCS-EZ-B200M3	UCS B200 M3, dual-8-core/2.7 GHz, 96GB RAM	2	\$7,126.40	\$14,252.80
31	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	4	\$0.00	\$0.00
32	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	2	\$0.00	\$0.00
33	UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	16	\$0.00	\$0.00
34	UCS-CPU-E5-2680	2.70 GHz E5-2680 130W 8C/20MB Cache/DDR3 1600MHz	4	\$0.00	\$0.00
35	UCS-MR-1X041RY-A	4GB DDR3-1600-MHz RDIMM/PC3-12800/single rank/1.35v	16	\$0.00	\$0.00
36	N20-BBLKD	UCS 2.5 inch HDD blanking panel	4	\$0.00	\$0.00
<b>Sub Total:</b>					<b>\$52,101.60</b>
<b>Grand Total:</b>					<b>\$52,101.60</b>

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Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and anti-boycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

# PRESIDIO™

Quote #: 11367751-04

Date: 04/05/2013

Page: 3 of 3

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\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Presidio Representative

\_\_\_\_\_  
Date

REMAINING HARDWARE FOR  
THE MOVE TO THE NEW SERVER LOCATION

# PRESIDIO™

Quote #: 11377398-01  
 Date: 05/01/2013  
 Page: 1 of 3

Title: Edison - UCS 300GB  
 To: Dirk Goehring  
 Edison State College  
 8099 College Parkway  
 Fort Myers, FL 33919

From: Autumn Han  
 Presidio Networked Solutions  
 5237 Summerlin Commons Blvd  
 Suite 328  
 Fort Myers, FL 33907

Phone: (239) 489-9491  
 Email: Dirk.Goehring@Edison.edu

Phone: 407.409.6260  
 Fax: 239.206.2620  
 Email: ahan@presidio.com  
 Account Manager: Anthony Panella

#	Part #	Description	Qty	Price	Ext Price
1	UCS-EZ-300GB-2PK	UCS SP 2-PK 300GB 6Gb SAS 10K RPM SFF HDD	10	\$0.00	\$0.00
2	UCS-EZ-300GB-HDD	300GB 6Gb SAS 10K RPM SFF HDD (Only For SmartPlay)	20	\$210.00	\$4,200.00
3	UCS-SP6-EV-P-B200	UCS SP B200 VALUEPLUS BDL 2x6248, 1xCH, 4xB200w/2xE52665, 128GB	1	\$0.00	\$0.00
4	UCS-SP-INFRA-FI	UCS 6248 FI w/ 12p LIC, Cables Bundle	2	\$4,122.00	\$8,244.00
5	CON-OSP-SPINFRAF	ONSITE 24X7X4 6248UP Fabric Interconnect	2	\$642.40	\$1,284.80
6	UCS-FI-DL2	UCS 6248 Layer 2 Daughter Card	for 12 mo(s) 2	\$0.00	\$0.00
7	UCS-PSU-6248UP-AC	UCS 6248UP Power Supply/100-240VAC	4	\$0.00	\$0.00
8	DS-SFP-FC8G-SW	8 Gbps Fibre Channel SW SFP+, LC	12	\$0.00	\$0.00
9	SFP-10G-SR	10GBASE-SR SFP Module	4	\$0.00	\$0.00
10	SFP-H10GB-CU3M	10GBASE-CU SFP+ Cable 3 Meter	8	\$0.00	\$0.00
11	UCS-ACC-6248UP	UCS 6248UP Chassis Accessory Kit	2	\$0.00	\$0.00
12	UCS-BLKE-6200	UCS 6200 Series Expansion Module Blank	2	\$0.00	\$0.00
13	UCS-FAN-6248UP	UCS 6248UP Fan Module	4	\$0.00	\$0.00
14	CAB-C13-C14-2M	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	4	\$0.00	\$0.00
15	N10-MGT011	UCS Manager v2.1	2	\$0.00	\$0.00
16	UCS-SP-ENVP-B200M3	(Not a standalone SKU) B200M3 w/2xE5-2665, 128GB, 1240 VIC	4	\$7,000.00	\$28,000.00
17	CON-OSP-SPVPB200	ONSITE 24X7X4 Smart Play B200 M3 Server	4	\$204.80	\$819.20
18	N20-BBLKD	UCS 2.5 inch HDD blanking panel	for 12 mo(s) 8	\$0.00	\$0.00
19	UCS-CPU-E5-2665	2.40 GHz E5-2665/115W 8C/20MB Cache/DDR3 1600MHz	8	\$0.00	\$0.00
20	UCS-MR-1X162RY-A	16GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	32	\$0.00	\$0.00
21	UCSB-HS-01-EP	CPU Heat Sink for UCS B200 M3 and B420 M3	8	\$0.00	\$0.00
22	UCSB-MLOM-40G-01	Cisco UCS VIC 1240 modular LOM for M3 blade servers	4	\$0.00	\$0.00
23	UCSB-MLOM-PT-01	Cisco UCS Port Expander Card (mezz) for VIC 1240 modular LOM	4	\$0.00	\$0.00
24	UCS-SP-INFRA-CHSS	UCS SP BASE 5108 Blade Svr AC Chassis	1	\$5,796.00	\$5,796.00
25	CON-OSP-SPINFRAC	ONSITE 24X7X4 5108 Blade Server Chassis	1	\$173.60	\$173.60
26	N20-CAK	Accessory kit for UCS 5108 Blade Server Chassis	for 12 mo(s) 1	\$0.00	\$0.00
27	N20-CBLKB1	Blade slot blanking panel for UCS 5108/single slot	8	\$0.00	\$0.00
28	N20-FAN5	Fan module for UCS 5108	8	\$0.00	\$0.00
29	N20-FW011	UCS Blade Server Chassis FW Package 2.1	1	\$0.00	\$0.00

# PRESIDIO

Quote #: 11377398-01

Date: 05/01/2013

Page: 2 of 3

30	UCS-IOM-2208XP	UCS 2208XP I/O Module (8 External, 32 Internal 10Gb Ports)	2	\$0.00	\$0.00
31	UCSB-PSU-2500ACPL	2500W Platinum AC Hot Plug Power Supply for UCS 5108 Chassis	4	\$0.00	\$0.00
32	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	4	\$0.00	\$0.00
33	N01-UAC1	Single phase AC power module for UCS 5108	1	\$0.00	\$0.00
				<b>Sub Total:</b>	<b>\$48,517.60</b>
				<b>Grand Total:</b>	<b>\$48,517.60</b>

Quote valid for 30 days from data shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: 0KD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

# PRESIDIO™

Quote #: 11377398-01

Date: 05/01/2013

Page: 3 of 3

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date

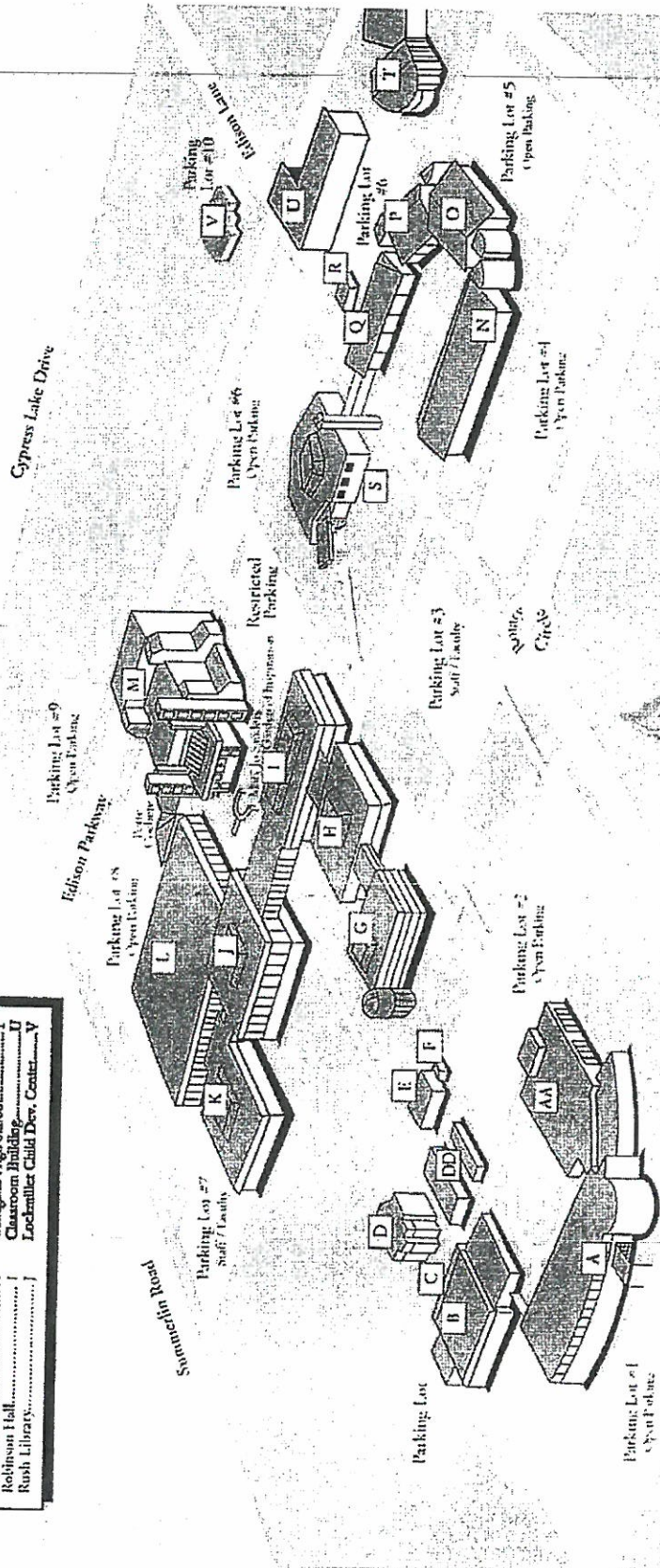
\_\_\_\_\_  
Presidio Representative

\_\_\_\_\_  
Date



# EXHIBIT B

KEY	
Walker Hall.....	K
Humanities Hall.....	L
BB Mann Performing Arts Hall.....	M
Royal Palm Hall.....	N
Sabell Hall.....	O
Arces Hall.....	P
Howard Hall.....	Q
Physical Plant - West.....	R
Truett Student Services Hall.....	S
Collegiate High School.....	T
Classroom Building.....	U
Lockhamler Child Dev. Center.....	V
Walker Hall.....	A
Nursing Building.....	AA
Coeburn Hall.....	B
Gresham Annex.....	C
White Hall.....	D
Physical Plant - Central.....	DD
Facilities Annex.....	E
Shipping and Receiving.....	F
Information Technology.....	G
Leonhardt Hall.....	H
Robinson Hall.....	I
Rush Library.....	J
Hensley Hall.....	K
Humanities Hall.....	L
BB Mann Performing Arts Hall.....	M
Royal Palm Hall.....	N
Sabell Hall.....	O
Arces Hall.....	P
Howard Hall.....	Q
Physical Plant - West.....	R
Truett Student Services Hall.....	S
Collegiate High School.....	T
Classroom Building.....	U
Lockhamler Child Dev. Center.....	V



# EDISON STATE COLLEGE

LEE CAMPUS

8099 COLLEGE PARKWAY • FORT MYERS, FLORIDA 33919  
 (239) 489-9300  
 WWW.EDISON.EDU/LEE



College Parkway

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 11

**Approval of Personnel Actions**

**RECOMMENDATION:**

**The Administration recommends District Board of Trustees approval of the attached list of Personnel Consent Agenda actions.**

**STAFF ANALYSIS:**

Personnel Consent Agenda actions are consistent with Florida Statute 1001.65(3), Florida Department of Education, Administrative Rule 6A-14.0261, Board Policy 6Hx6: 5.02, and approved practices of the district and are deemed routine in nature. It is recommended that the attached list of Personnel Consent Agenda actions be approved.

During the time period since the last Board meeting, personnel changes have occurred. The attached list reflects 92 appointments, 17 compensation/status changes, 19 special actions, 7 leaves and 24 employee departures/retirements.

These actions have been reviewed by appropriate supervisors and approved by designated College administrators. It is recommended that these actions be approved.

**FISCAL IMPACT**     Yes     No     N/A

Funding Source: existing operating budget Amount: \$ 19,642  
Will this action result in a Budget Amendment?     Yes     No  
If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

**REQUESTED BY:** \_\_\_\_\_  
Director, Human Resources

**FUNDING VERIFIED AND APPROVED BY:** \_\_\_\_\_  
Vice President, Administrative Services

**APPROVED FOR AGENDA BY:** \_\_\_\_\_  
President



**Collier Campus****Building A Remodel (Hard Bid)**

<b>Gates Butz Institutional Construction (contract date 11/28/2012)</b>	<b>\$ 788,808.00</b>
Change order 1 - PCO's 1-Credit Alternates #5 & 6; 2-Exterior wall drywall removal; 10-Re-route electrical conduit; 12-Replace existing LAV carriers; 13-Add new drain trap primers.	\$ 11,617.47
Change order 2 - PCO's 4-remove P-Tac and fill with block & stucco; 11-Add fire ratings per Bureau Veritas permit comment; 15-Add new wall configuration in room #103;16-Additional costs to the hardware allowance; 17-Remove drywall and add insulation, drywall etc at wall in room #125	\$ 287.06
Change order 3 - PCO's 19-Credit for omitting the security door positions; 20-Demo existing ceiling and hot water heater in janitor's room #116 and adding a fire rated lid; 22-Provide level (4) finish for the smart board walls, price does not include any trim.	\$ 5,814.38
<b>Total Change orders</b>	<b>\$ 17,718.91</b>
Total Contract + Change Orders	\$ 806,526.91
Less Direct Purchase Tax Savings	\$ -
<b>TOTAL CONTRACT + C/O LESS TAX SAVINGS</b>	<b>\$ 806,526.91</b>

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

**AGENDA ITEM:** 13

**Edison State College Monthly Financial Report**

**RECOMMENDATION:**

**INFORMATION ONLY**

**STAFF ANALYSIS:**

Table #1

This report is for informational purposes only and requires no action by the Board. It compares the actual sources and uses of operating funds for the current fiscal period to the same period from the prior year. It is provided to give the reader an indication of how the College's financial position is growing on an incremental basis from year to year.

Table #2

This report is for informational purposes only and requires no action by the Board. It compares the actual sources and uses of operating funds for the current fiscal period to the budgeted sources and uses of operating funds for the current fiscal period. It is provided to give the reader an indication of how the College is performing in relation to its current operating budget.

These reports summarize the College's performance, or capacity, in raising, handling and using public funds. These reports allow managers to effectively allocate and use resources and additionally allow others to evaluate the financial operations of the College.

**FISCAL IMPACT**      \_\_\_\_\_ Yes      \_\_\_\_\_ No        X   N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment?      \_\_\_\_\_ Yes      \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

**REQUESTED BY:** \_\_\_\_\_

*Michelle Debb*  
Vice President, Administrative Services

**FUNDING VERIFIED AND APPROVED BY:** \_\_\_\_\_

*Michelle Debb*  
Vice President, Administrative Services

**APPROVED FOR AGENDA BY:** \_\_\_\_\_

*[Signature]*  
President

**MONTHLY FINANCIAL REPORTS**  
**INFORMATION AGENDA**  
**FINANCIAL REPORT**

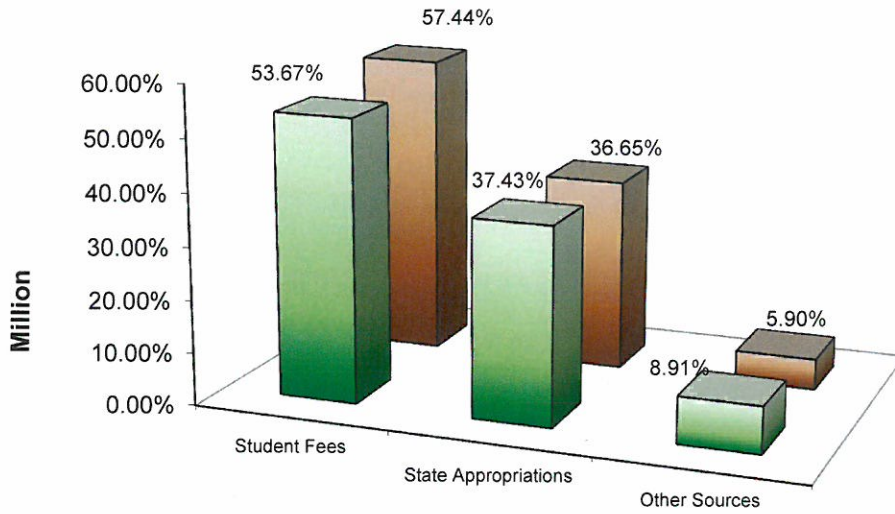
**EDISON STATE COLLEGE**

**OPERATING BUDGET BY REVENUE AND EXPENSE CATEGORY**  
**COMPARISON OF CURRENT YEAR TO PRIOR YEAR**  
**for Fiscal Year Ending June 30, 2013**

Table #1

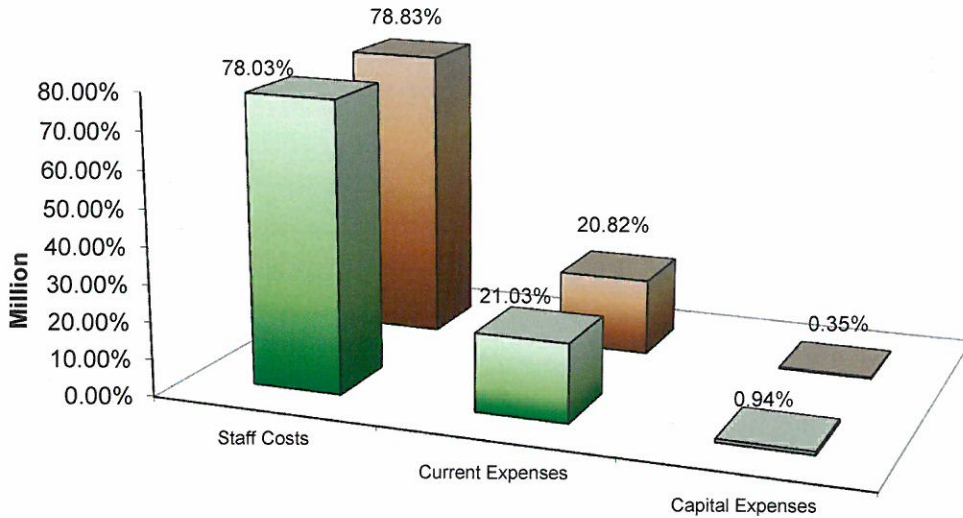
	Month Ending		Increase / (Decrease)	
	May 31, 2013	May 31, 2012	from Prior Year	
	Actual (Year To Date)	Actual (Year To Date)	Amount	%
<b>SOURCES OF FUNDS</b>				
Student Fees	\$ 32,327,667	\$ 35,272,734	\$ (2,945,067)	-8.3%
Support from State Govt.	22,544,776	22,505,607	39,169	0.2%
Support from Fed. Govt.	91,559	85,402	6,157	7.2%
Gifts, Contributions, Grants & Contracts	68,308	7,400	60,908	823.1%
Sales & Services	357,103	315,591	41,512	13.2%
Transfers (from other funds)	349,988	551,494	(201,506)	-36.5%
Other Sources	205,467	215,518	(10,051)	-4.7%
Fund Balance Transfers	4,292,532	2,449,511	1,843,021	75.2%
<b>TOTAL FUNDS AVAILABLE</b>	<b>\$ 60,237,400</b>	<b>\$ 61,403,257</b>	<b>\$ (1,165,857)</b>	<b>-1.9%</b>
<b>USES OF FUNDS</b>				
<b>Staff Costs</b>				
Executive & Mgt. Staff	\$ 3,774,711	\$ 3,832,603	\$ (57,892)	-1.5%
Instructional Staff	13,363,590	12,546,027	817,563	6.5%
Other Professional Staff	5,653,073	5,687,886	(34,814)	-0.6%
Tech., Clerical & Trade Staff	4,065,865	4,043,327	22,537	0.6%
Instructional & Other Temp. Professionals [Adjuncts]	6,419,411	7,895,372	(1,475,961)	-18.7%
Student Employment	290,508	369,183	(78,676)	-21.3%
Benefits	7,384,441	7,099,030	285,412	4.0%
<b>Total Staff Costs</b>	<b>\$ 40,951,599</b>	<b>\$ 41,473,429</b>	<b>\$ (521,830)</b>	<b>-1.3%</b>
<b>Current Expenses</b>				
Travel	\$ 414,249	\$ 400,763	\$ 13,486	3.4%
Operating Expenses	3,413,210	3,923,136	(509,925)	-13.0%
Rental - Facilities & Equipment	266,780	452,408	(185,628)	-41.0%
Insurance	797,335	737,737	59,598	8.1%
Utilities	1,488,035	1,621,561	(133,525)	-8.2%
Contract Services	4,634,573	3,790,926	843,648	22.3%
Transfers (to other funds)	15,390	5,830	9,560	164.0%
Other Expenses	7,667	20,493	(12,826)	-62.6%
<b>Total Current Expenses</b>	<b>\$ 11,037,240</b>	<b>\$ 10,952,854</b>	<b>\$ 84,387</b>	<b>0.8%</b>
<b>Capital Expenditures</b>				
Capital Expenditures	\$ 495,043	\$ 185,710	\$ 309,333	166.6%
<b>Total Capital Expenditures</b>	<b>\$ 495,043</b>	<b>\$ 185,710</b>	<b>\$ 309,333</b>	<b>166.6%</b>
<b>TOTAL EXPENDITURES &amp; TRANSFERS</b>	<b>\$ 52,483,883</b>	<b>\$ 52,611,993</b>	<b>\$ (128,110)</b>	<b>-0.2%</b>

**EDISON STATE COLLEGE**  
**% of Total Revenue by Source of Funds - as of May 31st**



■ % of Total Revenue - FY13    ■ % of Total Revenue - FY12

**EDISON STATE COLLEGE**  
**% of Expenses by Category - as of May 31st**



■ % of Total Expenses - FY13    ■ % of Total Expenses - FY12



**MONTHLY FINANCIAL REPORT  
INFORMATION AGENDA  
FINANCIAL REPORT**

**EDISON STATE COLLEGE**

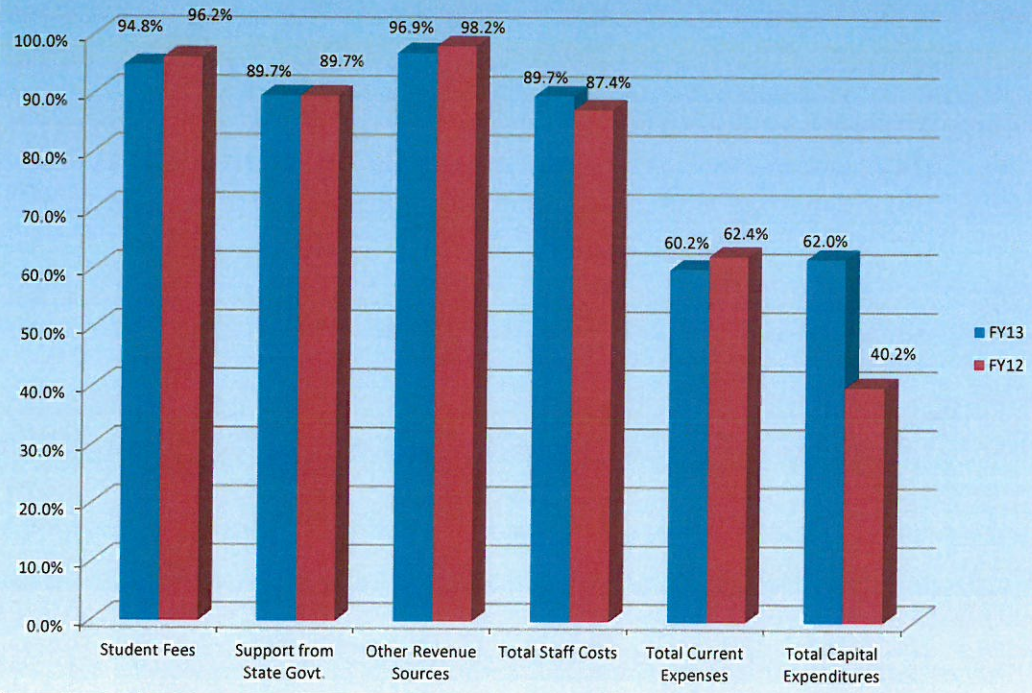
**OPERATING BUDGET BY REVENUE AND EXPENSE CATEGORY**

**COMPARISON OF CURRENT YEAR ACTUAL TO CURRENT YEAR REVISED BUDGET  
for Fiscal Year Ending June 30, 2013**

Table #2

	Month Ending May 31, 2013		Variance Amount	% of Revised Budget
	Revised Budget	Actual		
<b>SOURCES OF FUNDS</b>	(Total Year)	(Year To Date)		
Student Fees	\$ 34,087,826	\$ 32,327,667	\$ 1,760,159	94.8%
Support from State Govt.	25,144,443	22,544,776	2,599,667	89.7%
Support from Fed. Govt.	129,108	91,559	37,549	70.9%
Gifts, Contributions, Grants & Contracts	251,616	68,308	183,308	27.1%
Sales & Services	245,473	357,103	(111,630)	145.5%
Transfers (from other funds)	349,988	349,988	-	100.0%
Other Sources	265,415	205,467	59,948	77.4%
Fund Balance Transfers	4,292,532	4,292,532	-	100.0%
<b>TOTAL FUNDS AVAILABLE</b>	<b>\$ 64,766,400</b>	<b>\$ 60,237,400</b>	<b>\$ 4,529,001</b>	<b>93.0%</b>
<b>USES OF FUNDS</b>				
<b>Staff Costs</b>				
Executive & Mgt. Staff	\$ 4,141,287	\$ 3,774,711	\$ 366,576	91.1%
Instructional Staff	14,045,571	13,363,590	681,981	95.1%
Other Professional Staff	6,750,045	5,653,073	1,096,972	83.7%
Tech., Clerical & Trade Staff	4,682,765	4,065,865	616,900	86.8%
Instructional & Other Temp. Professionals	6,753,853	6,419,411	334,442	95.0%
Student Employment	428,698	290,508	138,191	67.8%
Benefits	8,827,665	7,384,441	1,443,224	83.7%
<b>Total Staff Costs</b>	<b>\$ 45,629,884</b>	<b>\$ 40,951,599</b>	<b>\$ 4,678,285</b>	<b>89.7%</b>
<b>Current Expenses</b>				
Travel	\$ 690,212	\$ 414,249	\$ 275,962	60.0%
Operating Expenses	6,552,735	3,413,210	3,139,525	52.1%
Rental - Facilities & Equipment	385,076	266,780	118,295	69.3%
Insurance	823,980	797,335	26,645	96.8%
Utilities	2,256,205	1,488,035	768,170	66.0%
Contract Services	5,893,719	4,634,573	1,259,146	78.6%
Transfers (to other funds)	15,390	15,390	-	100.0%
Other Expenses	49,009	7,667	41,343	15.6%
Reserves	700,000	-	700,000	0.0%
Budget Contingency	972,250	-	972,250	0.0%
<b>Total Current Expenses</b>	<b>\$ 18,338,576</b>	<b>\$ 11,037,240</b>	<b>\$ 7,301,335</b>	<b>60.2%</b>
<b>Capital Expenditures</b>				
Capital Expenditures	\$ 797,941	\$ 495,043	\$ 302,897	62.0%
<b>Total Capital Expenditures</b>	<b>\$ 797,941</b>	<b>\$ 495,043</b>	<b>\$ 302,897</b>	<b>62.0%</b>
<b>TOTAL EXPENDITURES &amp; TRANSFERS</b>	<b>\$ 64,766,400</b>	<b>\$ 52,483,883</b>	<b>\$ 12,282,518</b>	<b>81.0%</b>

### Edison State College % of Budget thru May 31



Meeting of the  
EDISON STATE COLLEGE CHARTER SCHOOLS GOVERNING BOARD  
June 25, 2013

**AGENDA ITEM:** 14

**Edison State College Collegiate High Schools Monthly  
Financial Report**

**RECOMMENDATION:**

**INFORMATION ONLY**

**STAFF ANALYSIS:**

This report is for informational purposes only and requires no action by the Board. It compares the actual sources and uses of funds for the current fiscal period to the budgeted sources and uses of funds for the current fiscal period. It is provided to give the reader an indication of how the Collegiate High Schools are performing in relation to their current budget.

- Table 1 represents the activity for the Collegiate High School – Charlotte Campus.
- Table 2 represents the activity for the Collegiate High School – Lee Campus.

These reports summarize the Collegiate High Schools' performance, or capacity, in raising, handling and using public funds. These reports allow managers to effectively allocate and use resources and additionally allow others to evaluate the financial operations of the Collegiate Schools.

**FISCAL IMPACT**     Yes     No     N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment?     Yes     No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

**REQUESTED BY:**   
Vice President, Administrative Services

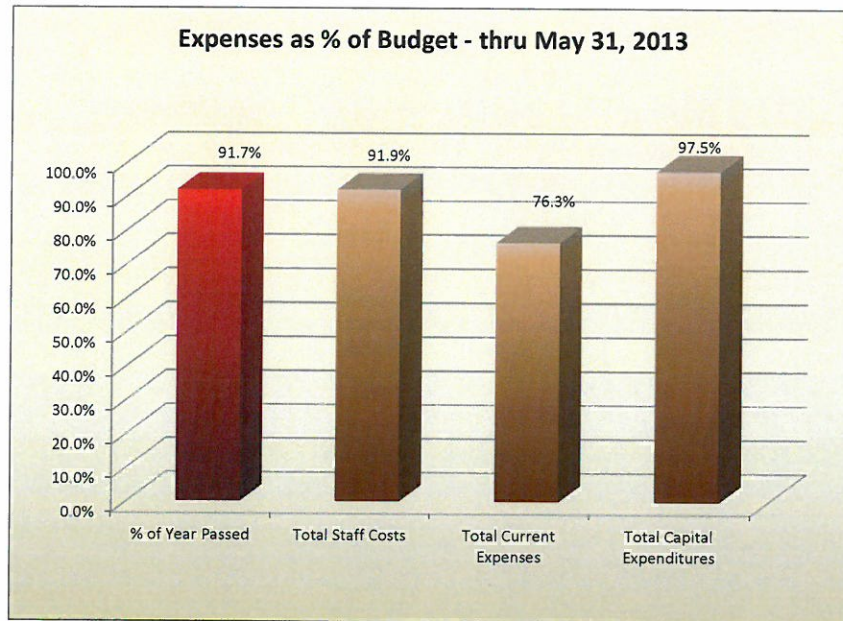
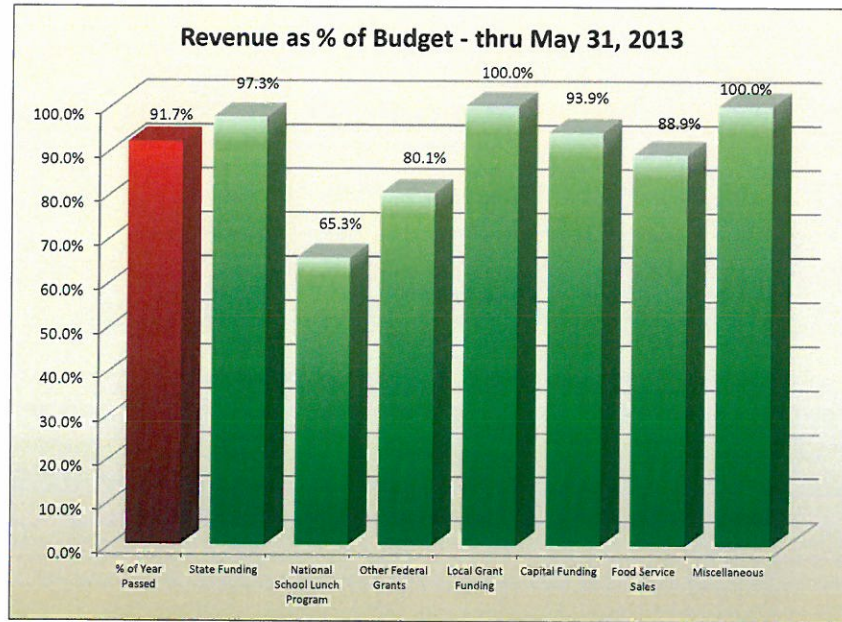
**FUNDING VERIFIED AND APPROVED BY:**   
Vice President, Administrative Services

**APPROVED FOR AGENDA BY:**   
President

EDISON STATE COLLEGE COLLEGIATE HIGH SCHOOL  
 CURRENT OPERATING BUDGET  
 FOR THE FISCAL YEAR ENDING JUNE 30, 2013  
 as of May 31, 2013

Table 1  
 CHARLOTTE CAMPUS

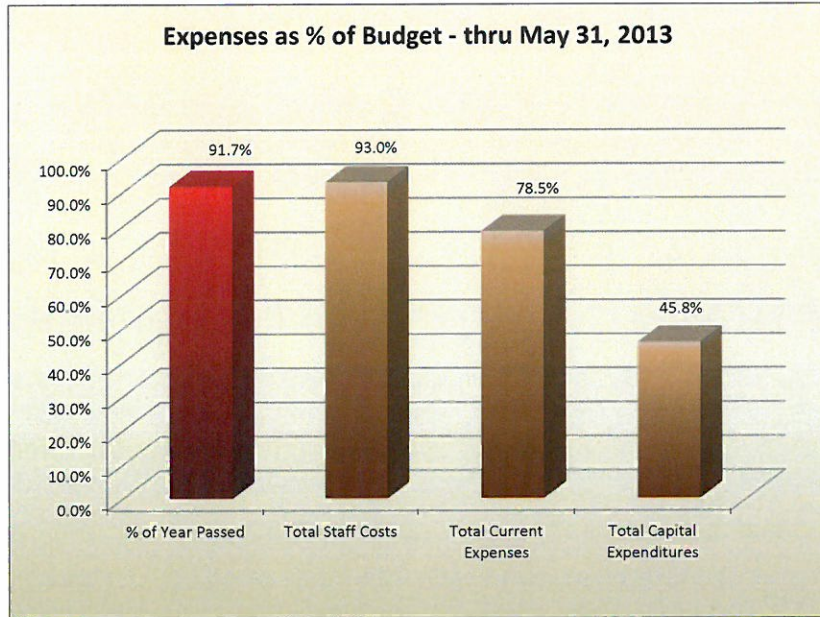
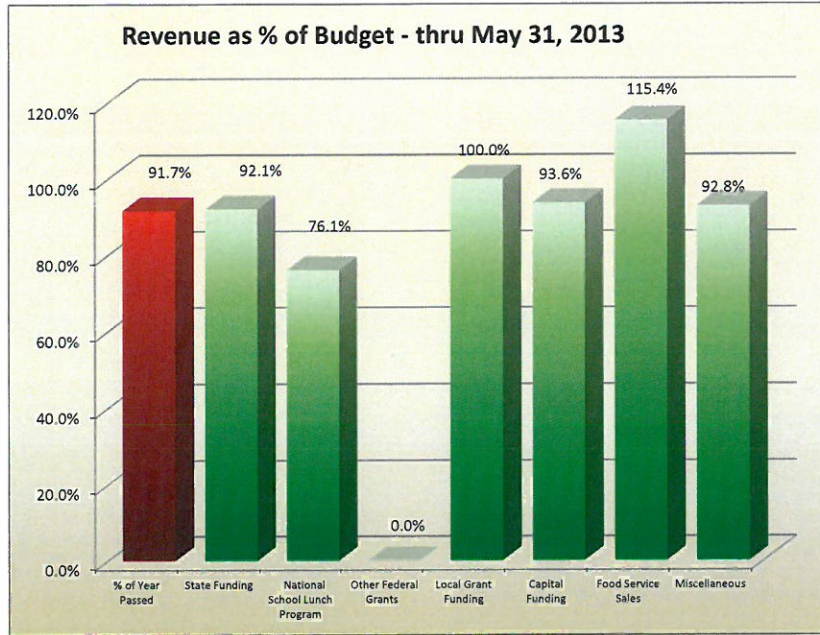
SOURCES OF FUNDS	Revised Budget (Total Year)	Actual (Year To Date)	Variance Amount	% of Revised Budget
State Funding	\$ 1,887,760	\$ 1,836,592	\$ 51,168	97.3%
<i>Federal Grant Funding</i>				
National School Lunch Program	47,750	31,199	16,551	65.3%
Other Federal Grants	30,448	24,379	6,069	80.1%
Local Grant Funding	5,000	5,000	0	100.0%
Capital Funding	129,000	121,184	7,816	93.9%
Food Service Sales	75,000	66,702	8,298	88.9%
Miscellaneous	-	1,040	(1,040)	100.0%
Other Sources	2,530	2,530	-	100.0%
Fund Balance Transfer	87,080	87,080	-	100.0%
<b>TOTAL FUNDS AVAILABLE</b>	<b>\$ 2,264,568</b>	<b>\$ 2,175,706</b>	<b>\$ 88,862</b>	<b>96.1%</b>
<b>USES OF FUNDS</b>				
<b>Staff Costs</b>				
Instruction	\$ 621,515	\$ 615,779	\$ 5,736	99.1%
Instructional Support	60,212	55,493	4,719	92.2%
Administration	242,925	214,636	28,289	88.4%
Benefits	260,764	203,439	57,325	78.0%
<b>Total Staff Costs</b>	<b>\$ 1,185,416</b>	<b>\$ 1,089,347</b>	<b>\$ 96,069</b>	<b>91.9%</b>
<b>Current Expenses</b>				
Travel	\$ 34,859	\$ 28,416	\$ 6,443	81.5%
Transportation	75,163	64,464	10,699	85.8%
Operating Expenses	259,780	232,757	27,023	89.6%
Facility Lease	129,000	123,208	5,792	95.5%
Rental	3,688	3,563	125	96.6%
Utilities	35,000	24,534	10,466	70.1%
Contract Services	80,124	48,626	31,498	60.7%
Food Service	122,750	105,375	17,375	85.8%
Transfers Out	251,616	125,808	125,808	50.0%
<b>Total Current Expenses</b>	<b>\$ 991,980</b>	<b>\$ 756,751</b>	<b>\$ 235,230</b>	<b>76.3%</b>
<b>Capital Expenditures</b>				
Capital Expenditures	\$ 87,172	\$ 84,952	\$ 2,220	97.5%
<b>Total Capital Expenditures</b>	<b>\$ 87,172</b>	<b>\$ 84,952</b>	<b>\$ 2,220</b>	<b>97.5%</b>
<b>TOTAL EXPENDITURES &amp; TRANSFERS</b>	<b>\$ 2,264,568</b>	<b>\$ 1,931,049</b>	<b>\$ 333,519</b>	<b>85.3%</b>



EDISON STATE COLLEGE COLLEGIATE HIGH SCHOOL  
 CURRENT OPERATING BUDGET  
 FOR THE FISCAL YEAR ENDING JUNE 30, 2013  
 as of May 31, 2013

Table 2  
 LEE CAMPUS

SOURCES OF FUNDS	Revised Budget (Total Year)	Actual (Year To Date)	Variance Amount	% of Revised Budget
State Funding	\$ 1,546,785	\$ 1,424,257	\$ 122,528	92.1%
<i>Federal Grant Funding</i>				
National School Lunch Program	43,034	32,730	10,304	76.1%
Other Federal Grants	17,610	-	17,610	0.0%
Local Grant Funding	250	250	0	100.0%
Capital Funding	105,469	98,769	6,700	93.6%
Food Service Sales	59,487	68,621	(9,134)	115.4%
Miscellaneous	2,000	1,856	144	92.8%
<b>TOTAL FUNDS AVAILABLE</b>	<b>\$ 1,774,635</b>	<b>\$ 1,626,483</b>	<b>\$ 148,152</b>	<b>91.7%</b>
<b>USES OF FUNDS</b>				
<b>Staff Costs</b>				
Instruction	\$ 515,368	\$ 506,283	\$ 9,085	98.2%
Instructional Support	57,190	52,547	4,643	91.9%
Administration	173,675	159,898	13,777	92.1%
Benefits	228,331	187,449	40,882	82.1%
<b>Total Staff Costs</b>	<b>\$ 974,564</b>	<b>\$ 906,177</b>	<b>\$ 68,387</b>	<b>93.0%</b>
<b>Current Expenses</b>				
Travel	\$ 9,770	\$ 2,627	\$ 7,143	26.9%
Transportation	238,113	211,150	26,963	88.7%
Operating Expenses	167,623	128,013	39,610	76.4%
Facility Lease	105,469	90,226	15,243	85.5%
Insurance	13,497	13,484	13	99.9%
Utilities	23,009	19,984	3,025	86.9%
Contract Services	54,161	40,373	13,788	74.5%
Food Service	102,521	90,790	11,731	88.6%
Transfers Out	35,000	17,500	17,500	50.0%
Other Expenses	33,108	-	33,108	0.0%
<b>Total Current Expenses</b>	<b>\$ 782,271</b>	<b>\$ 614,148</b>	<b>\$ 168,123</b>	<b>78.5%</b>
<b>Capital Expenditures</b>				
Capital Expenditures	\$ 17,800	\$ 8,154	\$ 9,646	45.8%
<b>Total Capital Expenditures</b>	<b>\$ 17,800</b>	<b>\$ 8,154</b>	<b>\$ 9,646</b>	<b>45.8%</b>
<b>TOTAL EXPENDITURES &amp; TRANSFERS</b>	<b>\$ 1,774,635</b>	<b>\$ 1,528,479</b>	<b>\$ 246,156</b>	<b>86.1%</b>



Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

**AGENDA ITEM:** 15

**Edison State College Financing Corporation 4th Quarter  
Financial Statements and Investment Report**

**RECOMMENDATION:**

**INFORMATION ONLY**

**STAFF ANALYSIS:**

Table #1

This report is for informational purposes only and requires no action by the Board. It compares the actual sources and uses of operating and housing funds to the budgeted sources and uses of funds for the current fiscal period. It is provided to give the reader an indication of how the Financing Corporation is performing in relation to its current budget.

Table #2

This report is for informational purposes only and requires no action by the Board. The Statement of Revenues, Expenses and Changes in Net Position is provided to show the reader how the net assets are increasing or decreasing throughout the year.

The investment report is for informational purposes only and requires no action by the Board. This report summarizes the performance of investments and allows management to assess the yields on investments, to shift strategies if needed, and the ability to project out future earnings in order to budget accordingly.

**FISCAL IMPACT**      \_\_\_\_\_ Yes      \_\_\_\_\_ No        X   N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment?      \_\_\_\_\_ Yes      \_\_\_\_\_ No

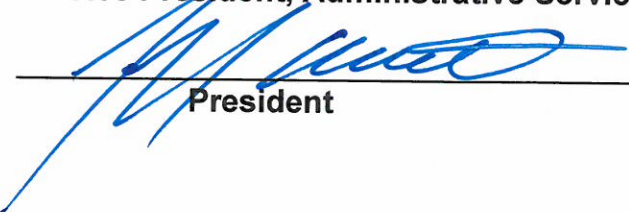
If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment



REQUESTED BY:   
Vice President, Administrative Services

FUNDING VERIFIED AND APPROVED BY:   
Vice President, Administrative Services

APPROVED FOR AGENDA BY:   
President

<b>EDISON STATE COLLEGE FINANCING CORPORATION</b> <b>COMPARISON OF CURRENT YEAR ACTUAL TO CURRENT YEAR BUDGET</b> <b>for Fiscal Year Ending March 31, 2013</b>
--

Table 1

<i>General Operating Budget</i>					
	Original Budget	Revised Budget	Actual (as of 3/31/13)	Variance from Revised Budget	% of Revised Budget
<b>SOURCES OF FUNDS</b>					
Bandwidth Lease Revenue	\$271,200	\$271,200	\$285,854	\$14,654	105.4%
High School Lease Revenue	284,213	284,213	299,945	15,732	105.5%
Investment Income	170,000	170,000	81,467	(88,533)	47.9%
Fund Balance	0	132,563	132,563	0	100.0%
<b>Total Funds Available</b>	<b>\$725,413</b>	<b>\$857,976</b>	<b>\$799,829</b>	<b>(\$58,147)</b>	<b>93.2%</b>
<b>USES OF FUNDS</b>					
Operating Expenses	\$46,476	\$94,158	\$94,158	\$0	100.0%
Insurance	36,000	36,300	35,708	592	98.4%
Rentals	16,200	19,200	16,139	3,061	84.1%
Contract Services	65,500	47,731	43,520	4,211	91.2%
Other Expenses	70,000	660,587	642,530	18,057	97.3%
<b>Total Expenses</b>	<b>\$234,176</b>	<b>\$857,976</b>	<b>\$832,055</b>	<b>\$25,921</b>	<b>97.0%</b>

<b>EDISON STATE COLLEGE FINANCING CORPORATION</b> <b>COMPARISON OF CURRENT YEAR ACTUAL TO CURRENT YEAR BUDGET</b> <b>for Fiscal Year Ending March 31, 2013</b>
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<b>Housing Construction Budget</b>
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	Original Budget	Revised Budget	Actual (as of 3/31/13)	Variance from Revised Budget	% of Revised Budget
<b>SOURCES OF FUNDS</b>					
Bond Proceeds	\$10,489,650	\$6,816,392	\$6,269,096	\$547,296	92.0%
<b>Total Funds Available</b>	<b>\$10,489,650</b>	<b>\$6,816,392</b>	<b>\$6,269,096</b>	<b>\$547,296</b>	<b>92.0%</b>

<b>USES OF FUNDS</b>					
----------------------	--	--	--	--	--

Personnel Expenses	\$0	\$0	\$0	\$0	0.0%
Operating Expenses	135,736	84,711	84,711	0	100.0%
Construction Expenses	10,353,914	6,731,681	6,184,385	547,296	91.9%
<b>Total Expenses</b>	<b>\$10,489,650</b>	<b>\$6,816,392</b>	<b>\$6,269,096</b>	<b>\$547,296</b>	<b>92.0%</b>

<b>Housing Operating Budget</b>
---------------------------------

	Original Budget	Revised Budget	Actual (as of 3/31/13)	Variance from Revised Budget	% of Revised Budget
<b>SOURCES OF FUNDS</b>					
Lease Payments	\$2,419,113	\$1,727,350	\$1,515,760	(\$211,590)	87.8%
Application Fees	\$0	\$0	\$41,356	\$41,356	100.0%
Resident Activity Fee	25,713	17,640	15,510	(\$2,130)	87.9%
Miscellaneous	0	0	9,893	\$9,893	100.0%
Debt Reserve	848,579	0	0	\$0	0.0%
<b>Total Funds Available</b>	<b>\$3,293,405</b>	<b>\$1,744,990</b>	<b>\$1,582,519</b>	<b>(\$172,364)</b>	<b>90.7%</b>

<b>USES OF FUNDS</b>					
----------------------	--	--	--	--	--

Personnel Expenses	\$366,939	\$0	\$0	\$0	0.0%
Travel	\$0	\$866	\$595	\$271	100.0%
Operating Expenses	104,876	241,729	154,709	87,020	64.0%
Utilities	407,614	151,216	151,125	91	99.9%
Insurance	122,636	145,300	144,974	326	99.8%
Contract Services	66,345	333,773	275,731	58,042	82.6%
Miscellaneous	25,803	25,803	0	25,803	0.0%
Reserves	74,925	75,000	0	75,000	0.0%
Contingency	85,000	0	0	0	0.0%
Capital Expenses	0	7,910	7,910	0	100.0%
Debt Service Payment	2,039,267	762,154	578,680	183,474	75.9%
<b>Total Expenses</b>	<b>\$3,293,405</b>	<b>\$1,743,751</b>	<b>\$1,313,724</b>	<b>\$430,027</b>	<b>75.3%</b>

**EDISON STATE COLLEGE FINANCING CORPORATION**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
For the Period April 1, 2012 through March 31, 2013

Table 2

Financing Corporation General Operating

	Apr 12 - Jun 12	Jul 12 - Sep 12	Oct 12 - Dec 12	Jan 13 - Mar 13	Total Year
<b>Sources of Funds</b>					
Contributions - Edison State College	\$ 45,200	\$ 67,800	\$ 68,894	\$ 103,960	\$ 285,854
Other income	106,913	28,463	15,866	230,170	381,412
<b>Total operating revenue</b>	<b>\$ 152,113</b>	<b>\$ 96,263</b>	<b>\$ 84,760</b>	<b>\$ 334,130</b>	<b>\$ 667,266</b>
<b>Uses of Funds</b>					
Contractual Services	\$ 205	\$ 3,242	-	40,073	\$ 43,520
Other Services and Expenses	682,385	54,216	20,161	31,773	788,535
<b>Total operating expenses</b>	<b>\$ 682,590</b>	<b>\$ 57,458</b>	<b>\$ 20,161</b>	<b>\$ 71,846</b>	<b>\$ 832,055</b>
<b>Transfers</b>					
Transfers In	\$ -	\$ -	\$ -	-	-
Transfers Out	-	700,000	-	-	700,000
<b>Increase in net position</b>	<b>(530,477)</b>	<b>(661,195)</b>	<b>64,599</b>	<b>262,284</b>	<b>(864,789)</b>
<b>NET POSITION, BEGINNING OF PERIOD</b>	<b>6,435,287</b>	<b>5,904,810</b>	<b>5,243,615</b>	<b>5,308,214</b>	<b>6,435,287</b>
<b>NET POSITION, END OF PERIOD</b>	<b>\$ 5,904,810</b>	<b>\$ 5,243,615</b>	<b>\$ 5,308,214</b>	<b>\$ 5,570,498</b>	<b>\$ 5,570,498</b>

**EDISON STATE COLLEGE FINANCING CORPORATION**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
For the Period April 1, 2012 through March 31, 2013

Table 2

	<u>Housing Operating</u>					
	<u>Apr 12 - Jun 12</u>	<u>Jul 12 - Sep 12</u>	<u>Oct 12 - Dec 12</u>	<u>Jan 13 - Mar 13</u>	<u>Total Year</u>	
<b>Sources of Funds</b>						
Housing Income	\$ -	\$ 759,263	\$ 944,578	\$ (121,322)	\$ 1,582,519	
<b>Total operating revenue</b>	<u>\$ -</u>	<u>\$ 759,263</u>	<u>\$ 944,578</u>	<u>\$ (121,322)</u>	<u>\$ 1,582,519</u>	
<b>Uses of Funds</b>						
Operating Expenses	\$ -	\$ 3,924	\$ 71,526	\$ 79,854	\$ 155,304	
Utilities	-	3,381	76,796	70,948	151,125	
Insurance	-	144,974	-	0	144,974	
Contract Services	-	17,398	160,143	98,190	275,731	
Capital Expenses	-	7,700	0	210	7,910	
Debt Service Payment	-	-	425,359	153,321	578,680	
<b>Total operating expenses</b>	<u>\$ -</u>	<u>\$ 177,377</u>	<u>\$ 733,824</u>	<u>\$ 402,523</u>	<u>\$ 1,313,724</u>	
<b>Transfers</b>						
Transfers In	\$ -	\$ 700,000	\$ -	\$ -	\$ 700,000	
Transfers Out	-	-	-	-	-	
<b>Increase in net position</b>	<u>-</u>	<u>1,281,886</u>	<u>210,754</u>	<u>(523,845)</u>	<u>968,795</u>	
<b>NET POSITION, BEGINNING OF PERIOD</b>	<u>-</u>	<u>-</u>	<u>1,281,886</u>	<u>1,492,640</u>	<u>-</u>	
<b>NET POSITION, END OF PERIOD</b>	<u>\$ -</u>	<u>\$ 1,281,886</u>	<u>\$ 1,492,640</u>	<u>\$ 968,795</u>	<u>\$ 968,795</u>	

**Edison State College Financing Corporation**  
**Executive Investment Summary**  
**Fourth Quarter Ending 3-31-2013**

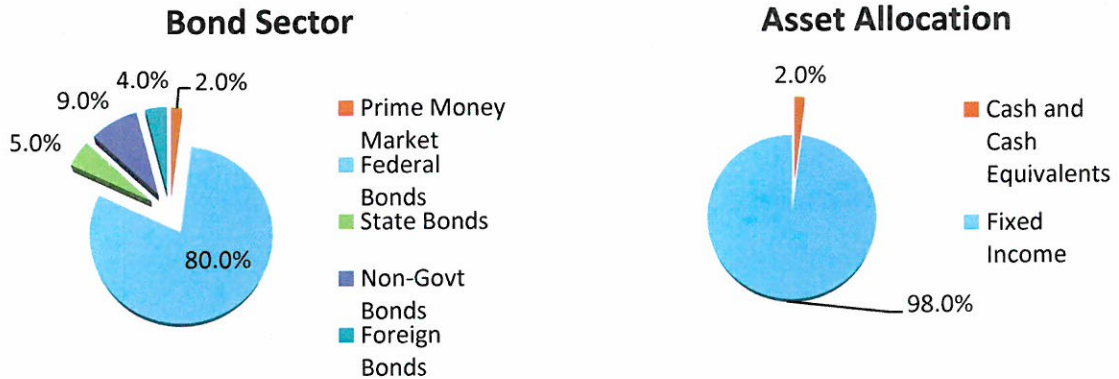
**Agenda Item #15**  
**ESC Financing Corporation**  
**4<sup>th</sup> Quarter Financial Statements**  
**And Investment Report**

**Investment Strategy**

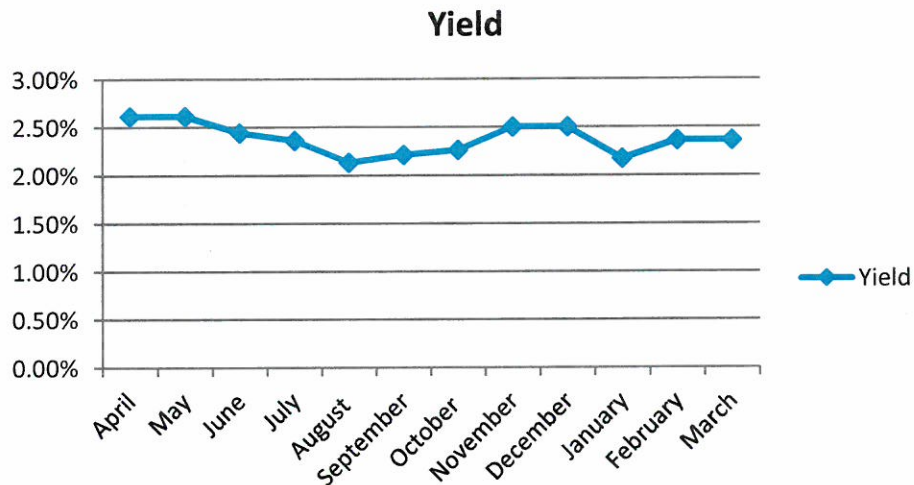
Investments will be limited to U.S. Treasuries, Government agency debt (including Agency mortgage-backed securities), taxable municipal bonds, and corporate bonds with the following portfolio limitations:

- Maximum allocation to taxable municipal bonds shall be 25%.
- Maximum allocation to corporate bonds shall be 25%.
- The minimum allocation to Government agency and agency mortgage-backed securities shall be 50%, with the additional provision that the maximum allocation to agency mortgage-backed securities shall be 20%. The Financing Corporation's policy limits investments to U.S. Treasuries, U.S. Government Agency Bonds, and Corporate Bonds. All investments must be rated AA or better by any of the three rating agencies. The policy prescribes a final maturity of 3.5 years for any single issue.

**Investment Allocation**



**Investment Earnings**



As of March 31, 2013 the Financing Corporation Portfolio had a market value of \$5,310,276. Through the fourth quarter ended March 31, 2013 the Financing Corporation had recorded investment income of \$24,394 net of fees.

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 46

**Edison State College Foundation, Inc. Fourth Quarter Financial  
Statements and Investment Report**

RECOMMENDATION:

INFORMATION ONLY

STAFF ANALYSIS:

The FY2012-2013 fourth quarter financial statements are presented for information only. The Statement of Financial Position shows total assets of \$47,057,438 as of March, 2013. As a comparison, the assets at March 31, 2012 were \$46,199,887.

The investment report is for informational purposes only and requires no action by the Board. This report summarizes the performance of investments and allows management to assess the yields on investments, to shift strategies if needed, and the ability to project out future earnings in order to budget accordingly.

FISCAL IMPACT    \_\_\_\_\_ Yes    \_\_\_\_\_ No      X   N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment?    \_\_\_\_\_ Yes    \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

REQUESTED BY:

  
Executive Director, ESC Foundation

VERIFIED AND APPROVED BY:

  
Vice President, Administrative Services

APPROVED FOR AGENDA BY:

  
President

**EDISON STATE COLLEGE FOUNDATION, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**MARCH 31, 2013**

	Quarter Ending			Increase/(Decrease) from Prior Year
	3/31/2013 Actual	3/31/2012 Actual	%	
<b>ASSETS</b>				
Cash in Banks	145,715	169,815	382,899	-56%
Promises To Give	18,185	23,185	57,625	-60%
Note Receivable	-	-	-	-
Investment Management Accounts	3,130,419	41,725,432	39,948,119	4%
Gift Annuity Held in Trust	968,115	968,115	1,090,350	-11%
Real Estate:Rush	2,300,000	2,300,000	2,300,000	0%
Real Estate - Gorham Ave FM	-	-	70,306	-100%
Funds Held in Trust	96,565	96,565	199,489	-52%
CSV of Policies	17,415	17,415	16,964	3%
Real Estate - Winkler	-	1,187,025	1,138,669	4%
Real Estate:LaBelle	550,000	550,000	975,580	-76%
Washington Public Power Supply Bond	19,886	19,886	19,886	0%
Gifts In-Kind	-	-	-	-
Deposit/Prepaid Expense	-	-	-	-
<b>TOTAL ASSETS</b>	<b>7,246,300</b>	<b>17,975,305</b>	<b>46,199,887</b>	<b>2%</b>
<b>LIABILITIES</b>				
Accrued Expense	11,963	170,629	160,368	6%
Note Payable	-	37,250	-	-
Funds Held in Trust	3,364,680	3,364,680	3,589,839	-6%
Loan Note - Real Estate	-	1,100,000	1,100,000	0%
Due To/From	-	-	-	-
<b>TOTAL LIABILITIES</b>	<b>3,376,643</b>	<b>4,635,309</b>	<b>4,850,208</b>	<b>-4%</b>
<b>FUND BALANCE</b>				
Fund Balance	3,869,657	42,422,129	41,349,680	3%
Transfers	-	-	-	-
Total Fund Balance	3,869,657	42,422,129	41,349,680	3%
<b>TOTAL LIABILITIES &amp; FUND BALANCE</b>	<b>7,246,300</b>	<b>47,057,438</b>	<b>46,199,887</b>	<b>2%</b>
<i>Beginning Net Assets</i>	4,531,069	24,921,035	42,326,706	-2%
<i>Net Surplus/(Deficit)</i>	(661,412)	8,716,841	(977,026)	210%
<i>Ending Net Assets</i>	3,869,657	17,938,055	41,349,679	3%



**EDISON STATE COLLEGE FOUNDATION, INC.**  
**STATEMENT OF ACTIVITIES**  
**Twelve Months Ended March 31, 2013**

	Unrestricted	Temp. Restricted	Perm. Restricted	Total
<b>REVENUE &amp; SUPPORT</b>				
Annual Fund	13,329	-	-	13,329
Academic Support				
Current	30,135	-	-	30,135
Endowed	-	327,667	6,877	334,544
Scholarship Support				
Current	167,031	-	-	167,031
Endowed	-	63,349	41,926	105,275
Campus Events	154,209	-	-	154,209
Gifts-In-Kind	-	-	-	-
Alumni Memberships	9,665	-	-	9,665
Foundation/Corporate Grants	68,000	-	-	68,000
Change in Insurance Policy CV	451	-	-	451
Other Income: Donated Facilities	26,000	-	-	26,000
Total Gifts	468,820	391,016	48,803	908,639
<b>INVESTMENT INCOME</b>				
Investment Interest	96,714	454,675	630,302	1,181,691
Market Unrealized Gain (Loss)	330,058	2,327,587	1,392,612	4,050,257
Change in MV of Curtis Land	(425,580)	-	-	(425,580)
Market Realized Gain (Loss)	(133,426)	(491,583)	(1,033,343)	(1,658,352)
Net Realized Gain on Sale of Land	2,829	-	-	2,829
Total Investment Income	(129,405)	2,290,679	989,571	3,150,845
<b>Total Revenue</b>	<b>339,415</b>	<b>2,681,695</b>	<b>1,038,374</b>	<b>4,059,484</b>
<b>EXPENSES</b>				
Institution/Development	15,376	-	-	15,376
Institution/Faculty & Staff	11,660	-	-	11,660
Student Services/Scholarships	279,299	333,525	612,700	1,225,524
Academic and Program Support	82,550	591,188	26,512	700,250
Campus Specific Expenses (Pops,LIFE,Gala)	112,485	-	-	112,485
Alumni Expense	11,209	-	-	11,209
Donor Cultivation & Recognition	41,998	-	-	41,998
Production/Printing and Fundraising Materials	12,311	-	-	12,311
Contracted Services Fundraising	16,737	-	-	16,737
Mailing Expense and Postage	749	-	-	749
Foundation Operating Expense(Salary Reimbursement)	432,821	-	-	432,821
Service Contracts/Software Updates	13,183	-	-	13,183
Investment Management Fees	12,142	93,623	44,045	149,810
Legal/Accounting/Professional Fees	33,071	-	-	33,071
Bank Fees	3,593	-	-	3,593
Liability & Event Insurance	4,779	-	-	4,779
Board & Committee Mtg Exp.	1,287	-	-	1,287
Supplies & Misc Office Exp	4,354	-	-	4,354
Equipment Repairs, Maint & Rentals	2,909	-	-	2,909
Professional Development and Travel	5,132	-	-	5,132
In-Kind Donation Expense	-	-	-	-
Hendry/Glades Property Maintenance	-	101,496	-	101,496
Special Request - Non-Budgeted Endowment	-	60,301	-	60,301
Rent: Donated Facilities	26,000	-	-	26,000
Contingency	-	-	-	-
<b>Total Expenses</b>	<b>1,123,644</b>	<b>1,180,134</b>	<b>683,257</b>	<b>2,987,035</b>
<b>TRANSFERS</b>				
Interfund Transfer	(122,817)	(7,215,280)	7,338,097	0
<b>Total Transfers</b>	<b>(122,817)</b>	<b>(7,215,280)</b>	<b>7,338,097</b>	<b>0</b>
<b>Total Expenses &amp; Transfers</b>	<b>1,000,828</b>	<b>(6,035,147)</b>	<b>8,021,354</b>	<b>2,987,035</b>
<b>Net Surplus/(Deficit)</b>	<b>(661,412)</b>	<b>8,716,841</b>	<b>(6,982,980)</b>	<b>1,072,449</b>

**EDISON STATE COLLEGE FOUNDATION, INC.  
2012 - 2013 BUDGET**

**Unrestricted Funds**

	Budget FY 2012-2013		Actual 3/31/13	%
<b><u>Income Authorized for Expenditure</u></b>				
Operating Revenue	\$ 657,510	\$	657,510	100%
Unrestricted Scholarship & Academic Funds	110,000		111,150	101%
Unrestricted Endowed Gifts	12,500		17,197	138%
Non-Endowed Gifts and Event Revenue				
-Annual Fund Gifts	50,000		13,329	27%
-District-wide Program Support	50,000		30,136	60%
-Annually Funded Scholarships	280,000		167,031	60%
-Barbara B. Mann Misc Support	15,000		25,000	167%
-Misc Grants	15,000		43,000	287%
-Charlotte Pops Revenue	40,000		42,224	106%
-Gala Ticket Revenue	12,000		7,197	60%
-Lee Pops Revenue	80,000		103,828	130%
-Misc Event Revenue	30,000		960	3%
-Alumni Membership Revenue	10,000		9,665	97%
<b>Funds Available</b>	<b>\$ 1,362,010</b>	<b>\$</b>	<b>1,228,226</b>	<b>90%</b>

**Expenditures**

**Institutional Support**

College Development Initiatives	5,000		3,077	62%
Charlotte Development Initiatives	2,500		2,421	97%
Collier Development Initiatives	2,500		1,639	66%
Lee Development Initiatives	3,000		2,614	87%
Hendry Glades Development Initiatives	1,000		1,525	152%
Organizational Memberships	6,000		1,605	27%
PAH Ticket Fund for Disadvantaged Students	2,500		2,494	100%
<b>Subtotal</b>	<b>\$ 22,500</b>	<b>\$</b>	<b>15,376</b>	<b>68%</b>
Faculty, Staff and Student Appreciation	7,500		11,660	155%
<b>Subtotal</b>	<b>\$ 7,500</b>	<b>\$</b>	<b>11,660</b>	<b>155%</b>
<b>Total Institution Support</b>	<b>\$ 30,000</b>	<b>\$</b>	<b>27,036</b>	<b>90%</b>

**Student Services**

Endowed Scholarships - Unrestricted	\$ 110,000	\$	111,150	101%
Annually Fund Scholarships	250,000		151,293	61%
Student Support Fund	5,000		5,537	111%
Special Appropriations - Non-Endowed Scholarships				
- Blue Cross Blue Shield	10,000		11,320	113%
<b>Total Student Services</b>	<b>\$ 375,000</b>	<b>\$</b>	<b>279,299</b>	<b>74%</b>

**EDISON STATE COLLEGE FOUNDATION, INC.  
2012 - 2013 BUDGET**

**Unrestricted Funds**

	Budget FY 2012-2013		Actual 3/31/13	%
<b>Academic Program Support</b>				
Special Appropriation - United Way Grant	\$ 20,000	\$	20,000	100%
Barbara B. Mann - Misc Support	15,000		25,000	167%
District-wide Program Support	50,000		37,550	75%
<b>Total Academic Support</b>	<b>\$ 85,000</b>	<b>\$</b>	<b>82,550</b>	<b>97%</b>
<b>Donor Cultivation and Recognition</b>				
District Donor Development and Hospitality	\$ 33,500	\$	30,335	91%
Charlotte Donor Development Activities	4,000		3,358	84%
Collier Donor Development Activities	5,000		2,027	41%
Lee Donor Development Activities	5,000		3,854	77%
Hendry Glades Donor Development Activities	1,000		22	2%
Planned Giving Donor Development Activities	3,500		2,402	69%
Contracted Services	15,000		16,737	112%
Production and Printing of Fundraising Materials	15,000		12,311	82%
Mailing Expense and Postage	20,000		749	4%
<b>Total Donor Cultivation and Recognition</b>	<b>\$ 102,000</b>	<b>\$</b>	<b>71,794</b>	<b>70%</b>
<b>Community</b>				
Charlotte Pops Expense	\$ 40,000	\$	24,818	62%
Lee Pops Expense	80,000		69,491	87%
Collier LIFE Award Expense	30,000		175	1%
Gala Tickets (income on page 1)	12,000		7,197	60%
Gala Expenses	10,000		10,804	108%
Alumni Expense	10,000		11,209	112%
<b>Total Community</b>	<b>\$ 182,000</b>	<b>\$</b>	<b>123,694</b>	<b>68%</b>
<b>Foundation Administration</b>				
Staff Expense Reimbursement to the College	\$ 467,037	\$	432,821	93%
Service Contracts and Software Updates	12,500		13,183	105%
SEI Investment Management and Bank Fees	13,000		15,735	121%
Board and Committee Meeting Expense	2,500		1,287	51%
Accounting and Audit Fees	31,050		33,071	107%
Subscriptions	500		-	0%
Office Supplies	10,000		4,354	44%
Travel	4,000		5,132	128%
Liability and Event Insurance	8,500		4,779	56%
Equipment Repairs, Maintenance and Rentals	5,000		2,909	58%
<b>Total Foundation Administration</b>	<b>\$ 554,087</b>	<b>\$</b>	<b>513,271</b>	<b>93%</b>
<b>Other</b>				
Contingency	\$ 33,923	\$	-	0%
Rent	-		26,000	-100%
<b>Total Other</b>	<b>\$ 33,923</b>	<b>\$</b>	<b>26,000</b>	<b>77%</b>
<b>Total Expenditures</b>	<b>\$ 1,362,010</b>	<b>\$</b>	<b>1,123,645</b>	<b>82%</b>

**EDISON STATE COLLEGE FOUNDATION, INC.  
2012 - 2013 BUDGET**

**Temporarily & Permanently Restricted Endowments**

	Budget FY 2012-2013	Actual 3/31/13	%
<b><u>Income Authorized for Expenditure</u></b>			
<b>Temporarily Restricted Endowments</b>			
Temporarily Restricted Scholarships	\$ 304,725	\$ 333,525	109%
Temporarily Restricted Academic Funds	694,700	461,441	66%
Temporarily Restricted Gifts	-	373,220	
Operating Revenue from Investments	39,000	93,623	240%
<b>Total Temporarily Restricted Available</b>	<b>\$ 1,038,425</b>	<b>\$ 1,261,809</b>	<b>122%</b>
<b>Permanently Restricted Endowments</b>			
Permanently Restricted Scholarships	\$ 610,100	\$ 612,700	100%
Permanently Restricted Academic Program Support	212,700	26,512	12%
Permanently Restricted Gifts	-	48,803	-100%
Operating Revenue from Investments	72,000	44,045	61%
<b>Total Permanently Restricted Available</b>	<b>\$ 894,800</b>	<b>\$ 732,060</b>	<b>82%</b>
<b>Total Funds Available</b>	<b>\$ 1,933,225</b>	<b>\$ 1,993,869</b>	<b>103%</b>
<b><u>Expenditures</u></b>			
<b>Student Services</b>			
Endowed Scholarships	\$ 914,825	\$ 946,225	103%
<b>Total Institutional Support</b>	<b>\$ 914,825</b>	<b>\$ 946,225</b>	<b>103%</b>
<b>Academic Program Support</b>			
Facilities Enhancement Matching Program	\$ 100,000	\$ -	0%
Hendry/Glades Campaign Faculty Support	9,000	3,498	39%
Hendry/Glades Sign	150,000	65,430	44%
Hendry/Glades Property Maintenance	29,200	32,568	112%
Charlotte Basic & AP Nursing	50,000	55,294	111%
Collier Basic Nursing	300,000	290,207	97%
Temporarily Designated General Program Support	-	78,978	-100%
Barbara B Mann Performing Arts Hall	10,000	3,750	38%
General Support	54,500	47,500	87%
Health Technologies	26,700	27,893	104%
Humanities	53,650	53,650	100%
Rauschenberg Gallery	29,250	21,829	75%
Science	7,400	7,400	100%
Workforce	31,200	31,200	100%
<b>Total Academic Support</b>	<b>\$ 850,900</b>	<b>\$ 719,196</b>	<b>85%</b>
<b>Donor Cultivation and Recognition</b>			
Special Request - Non Budgeted	\$ -	\$ 60,302	-100%
<b>Total Donor Cultivation and Recognition</b>	<b>\$ -</b>	<b>\$ 60,302</b>	<b>-100%</b>
<b>Foundation Administration</b>			
Investment Management Fees	\$ 111,000	\$ 137,668	124%
<b>Total Foundation Administration</b>	<b>\$ 111,000</b>	<b>\$ 137,668</b>	<b>124%</b>
<b>Total Other</b>			
Winkler Property Carrying Cost	\$ 56,500	\$ 48,355	86%
<b>Total Other</b>	<b>\$ 56,500</b>	<b>\$ 48,355</b>	<b>86%</b>
<b>Total Expenditures</b>	<b>\$ 1,933,225</b>	<b>\$ 1,911,745</b>	<b>99%</b>

**Edison State College Foundation, Inc.**  
**Executive Investment Summary**  
**Fourth Quarter Ending 3-31-2013**

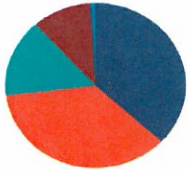
**Investment Strategy**

The Foundation's long-term and primary investment objective is to earn a total return, net of fees and with prudent levels of risk, which is sufficient to maintain the purchasing power of the endowed assets and support the annual spending policy.

To achieve this investment objective, the Foundation's endowment is allocated among six asset classes: Domestic Equities, International Equities, Alternative Investments, Fixed Income, Inflation Protection Assets, and Cash/Equivalents.

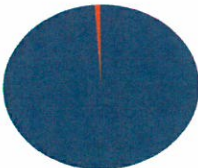
**Investment Allocation at 3/31/2013**

**Main Pool Allocation**



Asset Class	Total Market Value	% Allocation
■ US Equity	\$ 15,392,207	37.6%
■ Fixed Income	\$ 14,915,566	36.5%
■ Hedge Funds	\$ 6,132,530	15.0%
■ World Equity x-US	\$ 4,359,541	10.7%
■ Cash & Equivalents	\$ 111,755	0.3%
<b>TOTAL</b>	<b>\$ 40,911,599</b>	<b>100%</b>

**Spending Pool Allocation**



Asset Class	Total Market Value	% Allocation
■ Fixed Income	\$ 828,550	99.1%
■ Cash & Equivalents	\$ 7,648	0.9%
<b>TOTAL</b>	<b>\$ 836,198</b>	<b>100%</b>

**Investment Earnings**

For the fiscal year ending, March 31, 2013, the main growth portfolio returned 9.09% (net) vs. 8.70% for the blended benchmark. The Foundation remains committed to its disciplined investment approach focusing on long-term investment goals while managing current cash needs with careful monitoring. A thoughtful rebalancing strategy remains in place.

**2013 Market & Economic Outlook**

While near term weakness in the equity markets would not be surprising, longer-term return opportunities are attractive in a sustainable US economic recovery. Europe will continue to see economic and fiscal problems. Fixed-income strategies will be increasingly challenged to provide the types of returns seen in recent years.

Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 17

Monthly Report on Edison Collegiate High School – Charlotte

RECOMMENDATION:

INFORMATION ONLY

STAFF ANALYSIS:

This written report, for informational purposes only, requires no action by the Board. The attached Performance Data report summarizes state test score information for ECHS – Charlotte and compares the scores with similar year groups in the state.

FISCAL IMPACT \_\_\_\_\_ Yes \_\_\_\_\_ No   x   N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment? \_\_\_\_\_ Yes \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

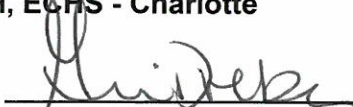
Attachment

REQUESTED BY:




Principal, ECHS - Charlotte

FUNDING VERIFIED AND APPROVED BY:



Vice President, Administrative Services

APPROVED FOR AGENDA BY:



President



**2012-2013 Performance Data**

<b>Reading Results</b>		<b>9th Grade FCAT Reading</b>	
90 Students tested	ECHS Average		State Average
	Levels 3-5: 78%		53%
	Level 5: 17%		
	Level 4: 28%		
	Level 3: 33%		
	Level 2: 19%		
	Level 1: 3%		
	<b>9th Grade Reading Levels: 1-2</b>		
	Level 1 or 2 stud. who moved to level 3 or 4		
	36%		
	<b>10th Grade FCAT Reading</b>		
88 Students Tested	ECHS Average		State Average
	Levels 3-5: 93%		54%
	Level 5: 22%		
	Level 4: 42%		
	Level 3: 30%		
	Level 2: 7%		
	Level 1: 0%		
	<b>10th Grade Reading Levels: 1 - 2</b>		
	Level 1 or 2 stud. who moved to level 3 or 4		
	89%		

<b>Writing Results</b>		<b>10th Grade FCAT Writing/Expository</b>	
90 Students Tested	ECHS Average		State Average
	3.9		3.4
	Levels 3-6: 97%		85%
	Levels 3.5-6: 83%		62%
	Levels 4-6: 67%		40%
	Level 6: 1%		
	Level 5.5: 0%		
	Level 5: 4%		
	Level 4.5: 23%		
	Level 4: 38%		
	Level 3.5: 17%		
	Level 3: 13%		
	Level 2.5: 2%		
	Level 2: 1%		

**Math Results**

34 Students Tested	<b>9th Grade EOC Geometry</b>	
	ECHS Average	State Average
	Levels 3-5: 97%	88%
	Level 5: 35%	
	Level 4: 41%	
	Level 3: 21%	
	Level 2: 3%	

53 Students Tested	<b>10th Grade EOC Geometry</b>	
	ECHS Average	State Average
	Levels 3-5: 91%	53%
	Level 5: 15%	
	Level 4: 21%	
	Level 3: 55%	
	Level 2: 9%	

53 Students Tested	<b>9th Grade EOC Algebra</b>	
	ECHS Average	State Average
	Levels 3-5: 83%	52%
	Level 5: 5%	
	Level 4: 13%	
	Level 3: 65%	
	Level 2: 17%	
Level 1: 0%		

**Science Results**

91 Students Tested	<b>9th Grade EOC Biology</b>	
	ECHS Average	State Average
	Levels 3-5: 77%	80%
	Level 5: 11%	
	Level 4: 18%	
	Level 3: 48%	
	Level 2: 21%	
Level 1: 2%		

**Social Studies**

85 Students Tested	<b>10th Grade US History</b>	
	ECHS Average	State Average
	63.3	50
	Top 1/3 of state: 85.9%	
	Middle 1/3 of state: 14.1%	
Lowest 1/3 of state: 0%		

20 Students Tested	<b>11th Grade US History</b>	
	ECHS Average	State Average
	61.7	50
	Top 1/3 of state: 70%	
	Middle 1/3 of state: 30%	
Lowest 1/3 of state: 0%		



Meeting of the  
EDISON STATE COLLEGE DISTRICT BOARD OF TRUSTEES  
June 25, 2013

AGENDA ITEM: 18

Monthly Report on Edison Collegiate High School – Lee

RECOMMENDATION:

INFORMATION ONLY

STAFF ANALYSIS:

This written report is for informational purposes only and requires no action by the Board. It provides an update on the daily operations of ECHS – Lee.

FISCAL IMPACT \_\_\_\_\_ Yes \_\_\_\_\_ No  X  N/A

Funding Source: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Will this action result in a Budget Amendment? \_\_\_\_\_ Yes \_\_\_\_\_ No

If yes, indicate the dollar amount: \$ \_\_\_\_\_

Attachment

REQUESTED BY: \_\_\_\_\_



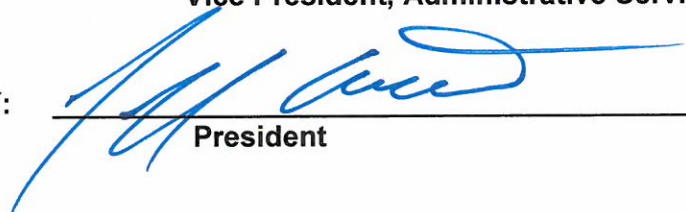
Principal, ECHS - Lee

FUNDING VERIFIED AND APPROVED BY: \_\_\_\_\_

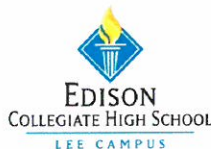


Vice President, Administrative Services

APPROVED FOR AGENDA BY: \_\_\_\_\_



President



Summer time at ECHS – Lee is a time to catch up and re-tool for the upcoming year. With the exception of about 25 Dual Enrollment students taking summer classes, the high school building is basically empty of staff and students. Basic summer maintenance like waxing floors, roof repair, garden cleaning, organizing the exploration lab, and general cleaning up help keep the building looking like brand new each first day of each new school year. Staff spent a productive after school week to build and align their respective scope and sequence documents to the new Common Core standards and completed the foundational work for the first rounds of thematic units.

Ninth graders will begin the 2013-2014 school year learning the foundations of STEM and studying forms of measurement across the content areas. Science students will focus on measurement and atoms, while math students solve lines and linear equations. Engineering students will explore basic physics and simple machines, while communications students learn various software systems. Tenth graders will also continue their exploration of STEM topics and collaborative experiences in the first quarter. Biology will focus on cellular structure and function while anatomy students learn about system organization as well as the integument and skeletal systems. American government will introduce basic ideas about government and the formation of American government. World History will explore the Renaissance, Reformation and Scientific Revolution.

In terms of looking forward to next year and keeping with the college preparatory environment at ECHS, all students will partake in a scheduled advisory period throughout the coming school year. The advisory period is specifically designed to reinforce time management, critical thinking, and effective communication skills, as well as promote self-efficacy among students. During this period, time will be allotted for students to conference one-one-one with teachers, manage individual academic needs, and pursue their own independent study. The criteria for the independent study allow students to select their own exploratory topic and demonstrate their academic growth through quarterly capstone projects. Throughout the course of the year, students will funnel their ideas into a thesis in the design, research, and presentation of a final compendium project.

Measuring progress in schools is a difficult business and the current gauntlet of state mandated tests provide one perspective on the success of students and teachers. It is with a humble respect for the hard work put forth by ECHS – Lee students and teachers that the following summary results are presented. ECHS – Lee outperformed every single Lee County school in every single category of both FCAT and End of Course Tests. Of special note: 94% of all students passed both the science and math EOC tests – a combination unheard of around the state. In fact, all ECHS – Lee score categories rank between the top 1% and top 5% statewide. There can be little doubt that our focus on critical thinking and communication translates to academic success by any measure. It is also important to note that ECHS – Lee achieves these results with an open admission policy and finishes each year with an excess waiting list for new students.

Reading Results

* 9th grade FCAT Reading			
	ECHS - Lee Average	State Average	Lee Average
100 tested	** Levels 3-5: 84%	53%	53%
	Level 5: 21%	90% of all students either: a. Level 3,4,5 b. Moved up a level c. Made gains inside level 1 or 2	
	Level 4: 43%		
	Level 3: 20%		
	Level 2: 12%		
	Level 1: 4%		
	** Top 3.2 % of state		
	9th Grade Reading Levels: 1-2		
	Level 1 or 2 students who moved to level 3 or 4 or made significant gain		
	70%		

10th grade FCAT Reading			
	ECHS - Lee Average	State Average	Lee Average
100 tested	** Levels 3-5: 86%	54%	52%
	Level 5: 27%	96% of all students either: a. Level 3,4,5 b. Moved up a level c. Made gains inside level 1 or 2	
	Level 4: 31%		
	Level 3: 28%		
	Level 2: 12%		
	Level 1: 2%		
	** Top 3.2 % of state		
	10th Grade Reading Levels: 1-2		
	Level 1 or 2 students who moved to level 3 or 4 or made significant gain		
	71%		

Alg 1 EOC			
	ECHS - Lee Percent Passing	State Average	Lee Average
60 tested	**85%	52%	51%
	** Top 5% of highschools		

Biology EOC			
	ECHS - Lee Average	State Average	Lee Average
86 tested	** 97%	55%	39%
	**Top 1% of highschools		

Geometry 9th Grade EOC			
	ECHS - Lee Average	State Average	Lee Average
30 tested	**100%	88%	96%
	** Top 1% of highschools		

Geometry 10th Grade EOC			
	ECHS - Lee Average	State Average	Lee Average
65 tested	**97%	53%	48%
	** Top 1% of highschools		